Choirs of America

Mary Morrow

Coral Gables Cavalier Singers

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Geoff McQueen From:

October 10, 2011

Choirs of America is pleased to submit the following proposed tour itinerary and agreement to the Coral Gables High School Choir.

2012 AMP Invitational for Mixed Choirs – East Region

"Welcome to the Revolution!"

Friday, Ma	arch 30, 2012	
07:00 am	Depart	FORT LAUDERDALE – HOLLYWOOD INTERNATIONAL AIRPORT (FLL) >> Non-Stop. US Airways flight #986.
09:25 am	Arrive	REAGAN NATIONAL AIRPORT (DCA) >> We will have 2 charter motor coaches pick the Choir up at the airport this morning. Since this is a short trip, we recommend traveling with only carry on baggage.
09:55 am	Depart	REAGAN NATIONAL AIRPORT
10:30 am	Arrive	UNIVERSITY OF MARYLAND – MAIN CHAPEL >> Get ready for a full day of choral performance and educational events today, including an adjudicated performance (with judges' comments afterwards), observational requirement, a <i>full one hour clinic</i> with either Jerry Blackstone, Karen Kennedy or Jameson Marvin, and several workshops (What Now? – Music After High School, Broadway 101 – What it Takes, and a Vocal Master Class). Lunch is on your own today.
05:30 pm	Depart	University of Maryland
06:00 pm	Arrive	COA'S ACOUSTIC SCAVENGER HUNT >> Meet at the appointed location to sing one song in two places to "test" the acoustic signature for each. Then, meet up with COA's Artistic Director, Christopher Scott Olin (Director of Choral Music Education at the University of Oregon), in a venue with exceptional acoustics to sing again and discuss the important role acoustics plays in any vocal performance.
06:45 pm	Depart	ACOUSTIC SCAVENGER HUNT
07:15 pm	Enjoy	DINNER AT THE HARD ROCK CAFÉ – WASHINGTON, DC >> Included in your package is a complete dinner, where you may select any one of the entrees from the Gold Menu, including your choice of a Country Char-broiled burger with cheese and bacon, a Grilled Chicken Breast Sandwich, Caesar Salad, Veggie Burger, or Pig Sandwich, along with HRC's infamous Country Ice Cream. Soft drinks, coffee and tea are also included, as are tax and gratuity.
08:30 pm	Depart	HARD ROCK CAFÉ
09:00 pm	Check-in	CHOIRS OF AMERICA HQ HOTEL >> We will pre-register the Choir at COA's headquarters hotel. You will only need to pick up your room keys from the front desk, unpack and enjoy all of the hotel's amenities.

Choirs of America Phone: 800.284.2177

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Saturday, N 07:30 am 10:30 am	March 31, 2012 Enjoy Depart	BREAKFAST AT HOTEL COA'S HEADQUARTERS HOTEL
11:00 am	Arrive	DEKELBOUM CONCERT HALL – CLARICE SMITH PERFORMING ARTS CENTER >> Meet up with the other participating choirs and <i>Simon Carrington</i> for the AMP Invitational's Massed Choir Rehearsal and Recording Session Concert.
05:00 pm	Enjoy	THE AMP INVITATIONAL MASSED CHOIR BENEFIT CONCERT PERFORMANCE
06:30 pm	Depart	CLARICE SMITH PERFORMING ARTS CENTER
07:00 pm	Enjoy	DINNER BUFFET CRUISE WITH DJ ABOARD THE SPIRIT OF WASHINGTON >> The Spirit of Washington is a unique place to have fun. Feel right at home as you cruise the Potomac in climate-controlled comfort. Enjoy a bountiful buffet meal as you gaze at an endless stream of city sights and monument lights. Buffet includes salads, Chicken Milano, Beef Stir-fry, Penne Pasta Marinara, Spirit Vegetables, Assorted Cookies & Brownies and an Open Soda / Juice Bar. Unlike a restaurant or banquet hall, the Spirit brings the DC skyline to you in all of its ever-changing glory.
10:15 pm 10:45 pm	Depart Arrive	SPIRIT OF WASHINGTON CRUISE TERMINAL COA'S HEADQUARTERS HOTEL
Sunday, Ap	ril 1, 2012	
07:30 am	Enjoy	BREAKFAST AT THE HOTEL
08:30 am 09:00 am	Check-out Depart	COA'S HEADQUARTERS HOTEL COA'S HEADQUARTERS HOTEL
09:45 am	Arrive	MOUNT VERNON ESTATE & GARDENS >> Mount Vernon was the beloved home of George and Martha Washington from the time of their marriage in 1759 until General Washington's death in 1799. He worked tirelessly to expand his plantation from 2,000 acres to 8,000 and the mansion house from six rooms to twenty one. The Choir will tour the Mansion house and more than a dozen outbuildings including the slave quarters, kitchen, stables, and greenhouse. You'll also be able to stroll through four different gardens, hike the Forest Trail, and explore the <i>George Washington: Pioneer Farmer</i> site, a four-acre working farm that includes a re-creation of Washington's 16-sided treading barn. George and Martha Washington rest in peace in the tomb where wreath laying ceremonies are held daily, and the Slave Memorial and Burial Ground is also nearby.
12:00 noon	Depart	MT. VERNON ESTATE
12:30 pm	Arrive	UNION STATION >> Opened on October 27, 1907 and completed in 1908, Union Station is considered to be one of the finest examples of the Beaux-Arts style of architecture. In many ways, Union Station was a city within a city. At various times it employed a staff of over 5,000 people and provided such amenities as a bowling alley, mortuary, baker, butcher, YMCA, hotel, ice house, liquor store, Turkish baths, first-class restaurant, nursery, police station, and a silver-monogramming shop. Today, Union Station continues to make history as the most visited destination in the nation's Capitol with over 32 million visitors a year. The Choir will have time to explore Union Station and its 130 unique shops, restaurants and attractions. Lunch is on your own.
02:00 pm	Depart	UNION STATION
02:30 pm	Arrive	THE SMITHSONIAN - NATIONAL AIR & SPACE MUSEUM >> The National Air and Space Museum on the National Mall in Washington, D.C. has hundreds of original, historic artifacts on display, including the Wright 1903 Flyer; the <i>Spirit of St. Louis</i> ; the Apollo 11 command module <i>Columbia</i> ; and a Lunar rock sample that visitors can touch.

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04:30 pm Depart NATIONAL AIR & SPACE MUSEUM

Sunday, April 1, 2012 (cont'd.)

05:00 pm	Arrive	REAGAN NATIONAL AIRPORT (DCA)
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07:20 pm Depart REAGAN NATIONAL AIRPORT >> Non-Stop. US Airways flight #1947.

09:57 pm Arrive FORT LAUDERDALE – HOLLYWOOD INTERNATIONAL AIRPORT (FLL)

Your 2012 AMP Invitational Music Discovery Tour Package Also Includes:

1. Round-trip, non-stop flights on US Airways

2. Deluxe Motor Coach Transportation in and around DC

- All coaches are fully insured for a minimum of \$5 million.
- · All motor coaches have reclining seats, air-conditioning and other amenities for your comfort.

3. Two Nights Accommodation at the Choirs of America Headquarters Hotel

- Quad occupancy (4 per room) standard for students.
- Double occupancy standard for Chaperones.
- All of our hotels are clean, comfortable and complete with pool, sundry shop, vending machines and friendly, helpful staff. Each room has color cable TVs, air conditioning and private bath.
- 4. All funds held in an FDIC-insured Client Trust Account until either (a) paid to a tour supplier or (b) tour concludes.
- 5. Choirs of America staff on-site 24 hours a day during your trip.

Tour Rates:

Rate per person @ quad occupancy (four to a room)	\$ 612.00
Rate per person @ triple occupancy (three to a room)	\$ 624.00
Rate per person @ double occupancy (two to a room)	\$ 682.00
Rate per person @ single occupancy (one to a room)	\$ 798.00

Requested Payment Schedule:

Payments may be made by cash, check, money order or traveler's check. To ensure that all tour suppliers are paid in a timely fashion in accordance with their payment terms, it is important that the group be paid in full no later than the deadline date set forth below:

<u>Payment Due</u>	<u>Description</u>	<u>Due Date</u>
\$ 1,000.00	Deposit requested by:	October 21, 2011
\$15,000.00	Progress payment requested by:	January 13, 2012
\$15,000.00	Progress payment requested by:	February 17, 2012
Balance	Final payment due on or before:	March 16, 2012

Any participant not paid in full by **March 19, 2012** will be subject to a \$50.00 late payment fee and will be converted to a space available basis. Space is limited and sold on a first come first served basis. Reservations are not guaranteed until New Discovery Tours has received the deposit set forth above.



Cancellations:

New Discovery Tours will only accept cancellations made in writing. Written cancellation requests must be faxed or mailed to our office. The date of cancellation will be the postmark date or fax date stamp for the cancellation request. Please allow six weeks for refunds.

Cancellation Schedule
Prior to October 28, 2011
From October 28, 2011 to January 16, 2012:
On and After January 16, 2012:

Refund Amount
Full Refund
Full Refund minus Deposit
No Refunds

Chaperones:

The group must provide its own chaperones. New Discovery Tours is not responsible for chaperoning the group. A minimum of two adult chaperones (25 years and over) is required per motorcoach (or per 40 participants if no motorcoach).

The adult chaperones must remain with the group at all times during the trip, including but not limited to riding the bus, staying at the hotel (if applicable) and visiting the attractions. Otherwise, the group will not be permitted to travel. Selection of chaperones is the group's responsibility. The trip will be canceled and cancellation fees will apply, if the trip is canceled due to a lack of chaperones.

Additional Terms and Conditions: The group and its individual members shall be subject to the following terms and conditions:

- 1 **Independent Contractor Status.** New Discovery Tours, LLC ("NDT") acts as an independent contractor for the owners and operators of transportation, accommodations, and other related tour services.
- 2. Rates and Availability. All rates quoted herein are based on information provided by the group and by relevant tour component suppliers. Rates and availability are not guaranteed until NDT receives the deposit set forth above. Additions or other changes to this proposal may change the cost of the trip.
- 3. **Modification of Terms.** All terms of this agreement, including payment deadlines, must be adhered to unless NDT authorizes, in writing, a modification of the terms of this agreement.
- 4. **Chaperones.** Groups with participants under 18 years of age must be chaperoned by teachers, school administrators, parents, faculty or school staff members over the age of 25.
- 5. **Right of Refusal.** NDT reserves the right to refuse admittance to any participant who is out of control, under the influence of drugs and/or alcohol or any other controlled substance, and/or poses a threat to other group members or the trip as a whole or to any member of the general public.
- 6. **Contraband Items.** No illicit drugs or other controlled substances, alcohol, firearms, explosives, flammable items or any other illegal substances or articles of a dangerous nature are allowed at any time. The group shall be liable for any and all damage resulting from the use or possession of any of the items listed above. NDT and its representatives reserve the right to have confiscated all such items brought on the trip or in the possession of any participant.
- 7. **Misconduct During Trip.** Any misconduct, illegal gambling, possession of unauthorized alcohol, or illegal drugs or other controlled substances, firearms, explosives, flammable items or any other illegal substances or articles of a dangerous nature will not be tolerated and an immediate return to the pick up point may be ordered by the driver, the bus company or NDT, in which event no refunds will be given for unused items.

- 8. **Bus Capacity Limitations.** The chaperones for each bus utilized will conduct a passenger count each time the group boards their bus(es) and shall confirm with the bus driver before departure that all participants (including all chaperones) are present and accounted for. The group shall not at any time carry passengers in excess of the stated limit for the bus utilized. Only passengers on the official group manifest are permitted to ride on the bus(es) at any time during the trip.
- 9. **Driver Duties.** The driver of each bus utilized shall be in complete control of his/her bus and shall have the right to deviate from the route set forth in this itinerary where the driver determines at his/her sole discretion that such deviation is necessary for the safety or comfort of the trip participants.
- 10. Damages Incurred During the Trip. It is agreed and understood that the individuals separately and the group as a whole will be fully responsible for any and all damages the group or any individual from the group causes while on the trip. Furthermore, it is agreed and understood that the individuals separately and the group as a whole will be fully responsible for any and all damages incurred during the trip caused by any other party that the group was involved with in any way.
- 11. Cancellation of AMP Invitational. Should circumstances dictate, COA reserves the sole right to cancel any AMP Invitational that is part of this itinerary. In the unlikely event of a cancellation, COA will use best efforts to replace the AMP Invitational with other performance and educational opportunities. Alternatively, the group may request a full refund of all trip costs.
- 12. Repairs of Damage Caused During the Trip. Any and all repairs necessary to correct damage caused by the group or any of its members will be performed by the affected company at the then-current outside shop rate or by any outside agent selected by the company to perform the needed repairs. The affected company shall have the sole discretion to choose the method and provider of required repair services. The group shall be invoiced for any repair services made necessary due to actions of the group or any of its members.

Additional Terms and Conditions (cont'd.):

- 13. Restrictions on Items Brought on Trip. Radios, cassette players, cd players and mp3 players may be used with headphones only while the bus is in motion. Radios, cassette players, cd players and mp3 players may only be used in hotel sleeping rooms and must not be heard outside of the room. No ice chests, trash cans, luggage, bags or other objects may be placed in the aisle of the bus while the bus is in motion.
- 14. Bus Rules. Please do not stand in the aisle of the bus when it is in motion. There is no smoking on the bus at any time. Please ensure that all members of the group are present and ready to depart at each of the times set forth for departure in this itinerary. NDT and the bus company are not responsible for late passengers. Neither refund, nor exchange is authorized for participants who miss a scheduled departure.
- 15. Force Majeure. NDT cannot be held responsible for extraordinary occurrences beyond its control, which may cancel or limit your scheduled event(s). NDT will not be responsible for delays due to heavy traffic, road construction, accidents, severe weather or other acts of God. If additional time is required by the group to complete the trip due to any of these factors, additional charges may apply. NDT reserves the right to substitute comparable transportation, accommodations and attractions without notice if it deems that such substitution will be in the group's best interest.
- 16. Limitation of Liability. Should a scheduled time or event be missed due to any fault of NDT, NDT will not be liable for any losses other than the cost of the event. NDT is not responsible for lost or stolen baggage or any other personal items brought on the trip. Once NDT issues and delivers travel or other documents, i.e., admission tickets, meal coupons. airline tickets, etc., these documents become the sole responsibility of the participant. NDT shall not be responsible for replacements of or refunds for lost or stolen documents. NDT shall have access to all parental and/or medical release forms collected by the school and pertaining to this tour.

- 17. Travel Insurance. Supplemental trip cancellation, delay and lost baggage insurance coverage is available and strongly recommended. This important, low-cost protection can save participants money if they are forced to cancel or alter their trip due to documented medical reasons. Supplemental insurance must be purchased on a group basis per trip. Details are available from NDT on request.
- 18. Breach of Contract by Group. In the event the group breaches this contract, NDT shall retain all payments made by the group in order to partially offset the resulting damages. NDT's damages shall in no event be deemed to be less than such payments on account. Its retention of such payments shall not relieve the group of any additional liability to NDT under this contract.
- 19. Governing Law and Resolution of Disputes. This agreement shall be governed by and interpreted pursuant to the laws of the State of Colorado. Any dispute between the parties, or any of them, as to the interpretation or enforcement of any provision of this Agreement, or for any claimed injury, loss or damage sustained while on the trip, shall be resolved by binding arbitration, which shall be conducted in Weld County, Colorado, in accordance with the Commercial Rules of Arbitration of the American Arbitration Association then in effect.
- 20. Legal Fees. Any and all legal fees incurred by NDT in collecting fees for services as set forth in this contract or for any damages incurred due to a breach of this contract or due to damage caused by the group while on the trip are the responsibility of the group.
- 21. Full and Complete Agreement. This agreement represents the full, final and complete agreement between New Discovery Tours and the group for the trip set forth above. All prior written and/or oral agreements with respect to the trip are superseded by this agreement. Any modification or addition to this agreement must be in writing and signed by both parties.

CST# 2069709-40

<< Signature page follows>>

If the foregoing accurately represents your understanding of our agreement, please sign and date this agreement where indicated below. Please deliver this original copy of the agreement to Choirs of America and we will sign and date it and return a fully signed copy of it to you.

Coral Gables High School Choir:		
AGREED AND ACCEPTED on	Date	, 2011
	_	
Signature		
Print Name	_	
Title	_	
Choirs of America, LLC:		
AGREED AND ACCEPTED on	Date	, 2011
Signature	_	
Print Name	_	
Title	_	

We thank you and your group for considering Choirs of America to coordinate your tour. We look forward to a fantastic trip with you (and many more after that)!