

Jeremy Vasquez

Mobile Electronics Advanced Installer at North County Mobile Electronics

jeremytravis.abc@gmail.com

Experience

Mobile Electronics Advanced Installer at North County Mobile Electronics

September 2012 - Present (1 year 6 months)

Executing the installations of audio/video, security and convenience systems to customers satisfaction. Troubleshooting and resolving problems with troubled systems. Addressing any problems and or concerns with customers and install bay staff. Assisting with branding, marketing, and social media to increase online presence. In turn generating more avenues to bring in new customers, increasing revenue, and overall growing our business.

Advanced Lead Autotech at Best Buy

May 2007 - April 2013 (6 years)

Executing the installations of audio/video, security and convenience systems to customers satisfaction. Meeting or exceeding daily budgets set forth by our corporate office allowing us to continue to grow our business. Scheduling install bay staff and teaching and training new employees. Addressing any problems and or concerns with customers and install bay staff. Other duties include answering phones, helping customers, working cash-register, trouble-shooting problem systems and scheduling installations.

Senior Sales Professional at Magnolia Hi Fi

January 2006 - May 2007 (1 year 5 months)

Designing of custom home audio/video systems. Creating price quotes, demonstrating recommended products and executing sales from beginning to end. Sending follow up emails and placing phone calls to ensure customer satisfaction. Meeting or exceeding daily budgets set forth by our corporate office allowing us to continue to grow our business. Teaching and training new employees, addressing any problems and or concerns with customers.

Graphic Artist, Web Designer, Marketing at Imagine Graphics

February 2005 - May 2006 (1 year 4 months)

Designing and creating company logos, business cards, flyers, brochures, etcetera. Designing, creating, and maintaining websites to customers satisfaction. Help with branding, and search engine optimization.

Sales Manager at Sprint

January 2005 - January 2006 (1 year 1 month)

Manage sales of the company's products and services. Ensuring consistent, profitable growth in sales revenues through positive planning, training, and management of sales staff. Identifying objectives, strategies and action plans to improve short- and long-term sales and earnings.

Wireless Expert at Best Buy

November 2003 - January 2005 (1 year 3 months)

Maintain extensive knowledge of wireless technology through constant attending of trainings and meetings.
Teach and train sales staff on cutting edge wireless technology.

Sales Professional at La Prensa Hispana Newspaper

March 2001 - January 2005 (3 years 11 months)

Build relationships with local business owners and their employees. Present tailored advertising options based on their goals, to help reach a desired successful outcome.

Sales Associate at Circuit City

December 2002 - November 2003 (1 year)

Assisting customers using a developed sales process: Greet, ask questions, identify wants and needs, recommend ideal products and services, encourage and close the sale. These basic steps ensured overall customer satisfaction, as well as maximized revenue through increased purchase of accessories and service attachments.

Skills & Expertise

Automotive

Customer Satisfaction

Automotive Aftermarket

Vehicles

Automobile

Electronics

Customer Service

Sales Management

Sales

Troubleshooting

Product Development

Retail

Team Building

Account Management

Education

Palm Desert High School

1999 - 2002

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[Contact Jeremy on LinkedIn](#)