



What is Aesculap Consultancy?

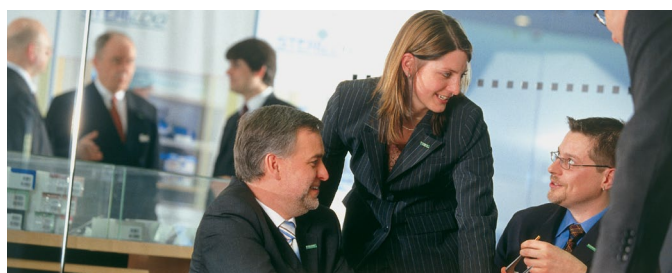
Aesculap Consultancy is a customised solution which is designed to deliver substantial cost savings, quality improvements and efficiencies to public and private healthcare groups.

Expert Consultants apply industry best practices and process improvements to your hospital's Central Sterile Services Department and Operating Theatres to improve both operational and financial performance in line with the **QIPP** initiative.

The **Quality, Innovation, Productivity and Prevention** challenge is our opportunity to partner with you to improve the quality of care you provide to patients in today's challenging economic climate.

Aesculap Consultancy is a comprehensive programme and requires support from the healthcare groups at a senior level.

Aesculap Consultants not only identify the root cause issues, but also assist you with hands-on implementation of customised solutions which will deliver significant financial and quality benefits.



Why Partner with Aesculap Consultancy?

B. Braun manufacture the world leading range of Aesculap surgical instruments, sterile container systems, power tools and endosurgery products.

This foundation and our unrivalled expertise in project management offers a unique ability for us to partner with healthcare groups to assist in maximising your operational capabilities.

Our customised financial solutions have already benefited a large number of healthcare groups to capture essential cost savings whilst offering service improvements.

Benefit Statement

- Aesculap Consultancy provides a revolutionary approach to consultancy work, targeting only those areas where our expertise can offer the greatest value.
- We guarantee to deliver cost savings, improvements in quality and efficiency gains for each project.
- Our approach is highly focussed, targeting the often overlooked areas of instrumentation and sterile services.
- Our partnership approach is designed in line with the **QIPP** agenda and will deliver significant wins throughout the course of the project.

Areas of Expertise

Inventory Analysis

We understand in the present financial climate the difficulty in identifying the capital for new instrumentation. Often additional investment is required due to proposed increase in surgical activity, replacement of instruments in poor condition, transfer of reprocessing to a new location or a move to containerisation.

Set Optimisation

Re-evaluating the contents of your theatre trays can not only potentially reduce the number of sets in circulation, but also provide a new source of instruments which can be utilised in the formation of new trays.

Process Analysis & Solutions

The Aesculap Consultancy Team of highly trained auditors have many years experience assessing the packing, transport and storage of surgical instruments. Their recommendations are already realising savings for public and private healthcare groups through the elimination of torn wraps both during storage and transportation.

Our consultative approach can provide customised solutions, not only for the packing of your surgical instruments, but also inhouse transportation and storage solutions.



Aesculap Technical Service

Aesculap Technical Services is one of the leading operational centres in Australia. With over 150 years combined experience in instrument manufacture and repair, our facility is manned by Mastercraftsmen specifically trained at our manufacturing plant in Tuttlingen, Germany. Our purpose designed facility in Sydney provides the advanced infrastructure to deliver excellence to all our customers.

CSSD Consulting

Aesculap Consultancy consistently delivers the highest quality in CSSD Consulting. We adopt a true "partnership" approach from conception all the way through to implementation.

We work hand in hand with the industry's leading experts and providers to ensure that we deliver world class results.

Inventory Management & Tracking Solutions

The Aesculap instacount® PLUS solution provides a full closed loop of traceability and accountability. Items can be tracked through the entire process showing all parameters are met according to standards. The system has the full capacity to interface with leading manufacturers equipment and 3rd party software solutions. We can build the system around your specific requirements and hospital specifications using modular implementation.

For further enquiries please contact Colin Brook – National Commercial Manager, Aesculap Consultancy on 0439 939 160 or colin.brook@bbraun.com