



Hausmann | Johnson
I N S U R A N C E

■ *Program Details*

- 10 week paid program
- Summer after your sophomore or junior year
- Exposed to both sales and service sides of insurance careers

■ *Candidate Qualifications*

- All majors
- Eye for detail
- Exceptional communication skills
- Strong interest in gaining an understanding of business and personal insurance
- Friendly team player (helps to have a sense of humor ☺)

Ready to Choose HJI?

Apply for our internships under the
Careers section of
www.hausmann-johnson.com

Connect with us on **LinkedIn** and like
us on **Facebook** to stay updated on all
our current job opportunities.

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Make a difference in people's lives

HJI Internships

Ignite Your Success



Insurance isn't boring! We Promise.

Insurance. The word doesn't exactly evoke images of **excitement** and **opportunity**, but take an internship at Hausmann-Johnson, and that's precisely what you will encounter. As an HJI intern, you will experience every facet of the insurance industry, from the competitive and fast-paced sales side, to the challenging, yet rewarding service side. You'll also see first-hand the enormous growth potential a career in insurance offers. Plus, there's nothing boring about our employee benefits. We feel strongly that an HJI internship prepares you for a successful career in the insurance industry, as well as any business-related career.

Work in an industry that enables and protects people's goals and assets.

Who We Are

We are pioneers when it comes to risk management and employee benefits. Our unique approach allows us to help businesses become more profitable by minimizing risk. We are located right in the heart of downtown Madison and have been around since 1946. We continue to stay true to our values of sticking to our word, being committed and trusted advisors to our clients, and taking care of our best resource: our employees. In fact, our commitment to our associates has earned us Insurance Journal's recognition of **"2012 Best Independent Agency in the Midwest to Work For"**. Join our team and see what all the hype is about.

What You'll Do

You'll be immediately immersed in all aspects of the insurance world by working in Commercial Lines, Group Benefits, and Personal Lines departments. You will work alongside the sales team on the front end of account management by attending client appointments, prospecting and networking. You will also partner with our service team on all the behind the scenes action, including preparing proposals, researching clients, **and helping businesses and people achieve their goals.** Yes, you will learn a ton, but you make a real impact.



Our Culture and Employee Benefits

Our team is fun, friendly, and promotes an environment of learning and growth. We are also strongly committed to our community, and provide several volunteer opportunities for associates.

To ensure that life is never dull, we have events such as:

- The Annual HJI Open – a round of indoor mini golfing!
- Monthly birthday lunches
- Office raffles, contests, and pot lucks
- Volunteer opportunities that benefit local organizations
- Monthly in-house massages

We value our employees and reward them for their contributions. As an intern, you will receive competitive pay and potential for full-time employment post graduation. Our full-time employees have awesome benefits, such as:

- Competitive pay, great health and 401(k) benefits
- Generous paid time off
- Continuing education to attain insurance certifications and designations (on our tab)
- Employee Assistance Plans
- Free parking