Mobile: 630.390.8124 - Email: <u>smh9127@gmail.com</u>

2106 W Cortez St. Chicago, IL 60622

EXPERIENCE:

Crate & Barrel/CB2 (Northbrook, Illinois/Chicago)

May 2013 - present

Merchandising Assistant

- Primary communication between vendors and buying team with both international and domestic vendors
- Execute weekly sales reporting using both Excel and business reporting software
- Write and maintain purchase orders
- Request, coordinate the movement of, and maintain samples
- Create and maintain SKUs and retails/promotions
- Helped to train incoming Merchandising Assistants only four months into my role

J.Crew (Oak Brook, Illinois)

April 2013 – May 2013

Sales Associate

- Responsible for achieving personal and store sales goals
- Build relationships with customers to build a client base
- Assist with store visual presentation and maintenance

Nordstrom (Schaumburg, Illinois)

June 2012 – March 2013

Fashion Consultant/Visual Specialist

- Make personal sales goals and contributing to department and store goals
- Concentrated on building strong customer relationships through unmatched customer service
- Responsible for analyzing trends and assisting in merchandising the floor and styling the mannequins as the visual specialist for the department

EDUCATION:

University of Missouri-Columbia

May 2012

Bachelor of Science in Human and Environmental Sciences: Textile and Apparel Management Emphasis: Apparel Marketing and Merchandising Minor: Business GPA: 3.1/4.0

Università delgi studi di Bergamo, Bergamo, Italy

Summer 2011

ACTIVITIES AND HONORS:

• Member of Delta Sigma Pi professional fraternity

Spring 2010 to present

Pledge Education Committee

Fall 2010

Historian

Fall 2011

VP of Campus Relations

Spring 2012 Fall 2011

Study Abroad AmbassadorAlternative Spring Break

Spring 2012

• Dean's List

Fall '08 - Spring '12