

Housing Providers Specialist Internship | Head Office Rotterdam | full time

Rotterdam, Netherlands · Relations & Promotion · start: fall 2015

DESCRIPTION

Become responsible for promoting HousingAnywhere.com in your country and increasing the supply of rooms

Field: Promotion & Marketing

Your Responsibilities

You will be responsible for acquiring new external partners (Housing Providers, StudentHotel-companies etc.) and managing the already existing external partners of HousingAnywhere.com. You will be working from our office in Rotterdam, the Netherlands. As Housing Providers Specialist you develop a Relations & Marketing strategy in order to establish new collaborations that will increase the housing supply and add value to our customers and users.

Tasks of a “Housing Providers Specialist”

- Plan a strategy on the providers that you can approach and the offers you can make
- Contact potential external partners
- Present the opportunities that arise for both parties from a potential collaboration

REQUIREMENTS

Characteristics we are looking for in our Housing Providers Specialist:

- **Knowledge about the country:** We are looking for people from Germany, Netherlands, Italy, Spain, France, Scandinavia, Finland or Ireland & UK. You should have either worked or studied in one of those countries.
- **Language:** you should be able to speak English on an above-average level and one of the languages of the above mentioned countries.
- **Independent:** The ability to work independently (you report directly to the Founder of the company and the Management Coordinator) and to demonstrate leadership.
- **Structured:** The ability to work in a structured manner: the only way to make sure that HousingAnywhere.com will not become a victim of its own growth, is to be very organized. You will need to work according to specific checklists of our framework and develop the checklists yourself if they do not yet exist.
- **Persistent:** You will be guiding a Promotion Team. A central characteristic of good promotion people is that they are very persistent: they should be able to get many rejections and still continue their job. You should therefore be as persistent as they should be: motivating them to keep on going and keep on selling this product over and over again.
- **Productive and motivated worker:** We need someone who is a hard worker and is really passionate about HousingAnywhere.com. You will work 40 hours a week, but should HousingAnywhere.com grow much more rapidly than expected, we are looking for people who are willing to go the extra mile. It has happened that our interns had to work on a Sunday. Although this is not common, you should be prepared for it!
- **Energetic, optimistic and imaginative power:** you need to motivate a team of students, also in bad times.

- **Willing to do simple tasks:** your title will be “Housing Providers Specialist” and you have quite some responsibility. However, on the other hand there is nobody ‘below’ you in our office. This means you also need to complete simple tasks, for example, preparing excel sheets, replacing a logo on our website, washing the dishes etc. It won’t be your main job, but these things will be part of the job.

BENEFITS

Cool Things

- This is not your average internship: You are directly responsible for everything that will happen in your area of responsibility, which is cool if things go right (and which is not cool when your country underperforms..).
- You will develop your promotion, negotiation, leadership, and business communication skills
- Our team consists of 16 people with 14 different nationalities, of which the oldest person is 26 years old; also having this experience of working in an international work environment will be a good element to have on your CV.
- You will be working in the Netherlands, in Rotterdam, in the picturesque student neighbourhood of Kralingen. Rotterdam is the second biggest city in the Netherlands and is one hour by train from the capital Amsterdam

Time period

- 40 hours a week
- Starting July 2015 (start date is flexible)
- Ending date 31st of January 2016 (end date is flexible)
- You will work from our office in Rotterdam, the Netherlands

Payment

- 650 Euros per month + a bonus based on your team results.

How to apply

- You can apply by sending your CV alongside with your motivation letter to hrm@housinganywhere.com
- Application deadline: **Sunday 14th of June, at 23:00**

Questions?

- Send an email to Konstantinos on hrm@housinganywhere.com.