

Building a better working world in Jacksonville



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Our Jacksonville leadership



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Our Jacksonville office carries a 44-year tradition of serving the Northeast Florida business community. We attract and retain top talent in Jacksonville and provide unparalleled professional service to our clients. Our commitment is to bring our clients leading practices and proactively deliver services, enabling those we serve to meet and exceed their business priorities. We have more than 100 professionals serving the Northeast Florida market to bring the knowledge and experience our clients expect from a trusted advisor.

Engaging in our markets

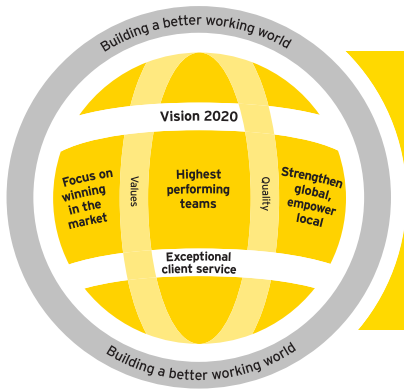
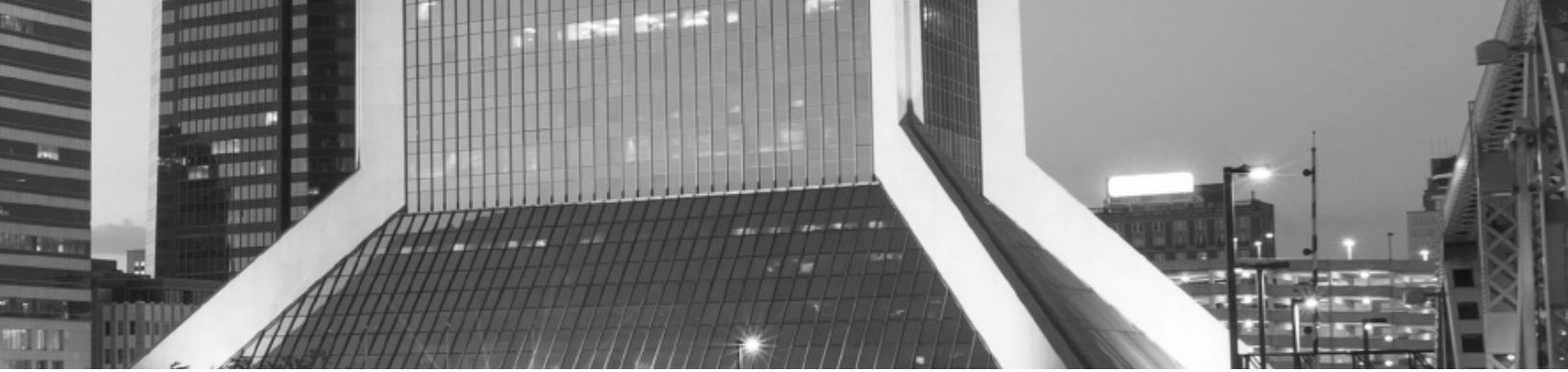
EY's thought leadership publications and networks bring together leading professionals and executives in the Northeast Florida business community, including:

- ▶ Tax Breakfast Series
- ▶ Continuing Professional Education seminars
- ▶ EY Entrepreneur Of The Year® program
- ▶ Northeast Florida CFO Network
- ▶ Northeast Florida Controllers' Network
- ▶ Professional Women's Network

Investing in our community

EY is committed to helping build a stronger Jacksonville and making a difference in our community through three key areas: education, entrepreneurship and the environment. We focus on supporting high-impact community organizations through board involvement, formal and informal mentoring and generous time and financial commitment to events and programs. We are proud to support various local and global organizations, including:

- ▶ American Heart Association
- ▶ Baptist Health Foundation
- ▶ GenW
- ▶ Girls Inc.
- ▶ Jacksonville Chamber Foundation-Women's Business Center
- ▶ The Leukemia & Lymphoma Society's Light The Night®
- ▶ NABA Jacksonville
- ▶ North Council Boy Scouts of America
- ▶ Step Out: Walk to Stop Diabetes
- ▶ United Way
- ▶ UW Cecil Shorts Backpack Challenge



EY is a global leader in assurance, tax, transaction and advisory services. With 200,000 people worldwide, we are united by our shared values and an unwavering commitment to quality and building a better working world.

How we are different

The most globally integrated

We are recognized as the most globally integrated professional services organization. Our culture and mindset differentiate us. We are dedicated to delivering exceptional client service to those we serve by being connected, responsive and insightful. We can deliver the people and resources to assemble broader, more experienced teams around the world – no matter where you do business. With a global mindset, we deliver better, more consistent quality.

A leading people culture

We build and foster the leading people culture in our profession. That means we can deliver teams of outstanding professionals with broad-based experiences, perspectives and backgrounds who bring you the most innovative, forward-thinking approaches available. We invest deeply in all of our people through learning, experiences and coaching to help them achieve their professional and personal potential. Our diverse teams are ready to deliver proven and proactive ideas to help your business grow and succeed.

Leading brand and reputation with entrepreneurs

We have the leading brand and reputation with entrepreneurs all over the world. That means our Strategic Growth Markets practice can deliver the industry capabilities and resources to work with a broad range of businesses, from those receiving their first round of funding to large mid-cap companies. Our strong understanding of entrepreneurial companies allows us to deliver the kind of service designed to address what next-generation market leaders need and demand.

Select Florida audit clients*

- ▶ **Adecco**
- ▶ **Advanced Disposal**
- ▶ API Technologies
- ▶ Capital City Bank Group
- ▶ Chico's FAS
- ▶ Citrix Systems
- ▶ **CSX Corporation**
- ▶ Equity One
- ▶ Fresh Del Monte Produce
- ▶ Harris Corporation
- ▶ HSN
- ▶ **International Speedway**
- ▶ Interval Leisure Group
- ▶ Jabil Circuit
- ▶ Marriott Vacations Worldwide
- ▶ National Retail Properties
- ▶ Opko Health
- ▶ Parkway Properties
- ▶ **Rayonier Advanced Materials**
- ▶ **Rayonier, Inc.**
- ▶ SBA Communications
- ▶ Seacor Holdings
- ▶ Spirit Airlines
- ▶ Syniverse Holdings
- ▶ Tech Data
- ▶ Walter Investment Management/fka Hanover
- ▶ WCI Communities
- ▶ **Web.com**

*Bold companies are EY audit clients from the Jacksonville office.
 Note: For confidentiality purposes, this list includes only companies whose auditor is a matter of public record.

Global services

We deliver assurance, tax, transaction and advisory services to all market segments, including IPO-bound companies, Forbes' largest private clients and Florida's most global organizations. Through these services, we help you retain the confidence of investors, manage risk, strengthen controls and realize strategic imperatives.

Assurance

EY is committed to supporting the critical functioning of the world's capital markets by delivering trusted and transparent audits. Strong, independent assurance provides critical information for investors and other stakeholders, a robust and clear perspective to audit committees and timely and constructive input to management.

Services:

- ▶ External audit
- ▶ Accounting and financial reporting
- ▶ Climate change and sustainability
- ▶ Financial accounting advisory
- ▶ Fraud investigation and dispute

Tax

A successful tax function delivers a strong reporting foundation and sustainable planning to help businesses achieve optimal growth. EY's approach is anchored in the "Tax Life Cycle," which consists of four elements – Planning, Accounting, Compliance and Controversy – focused on our clients' business objectives, challenges and needs.

Services:

- ▶ Business tax
- ▶ Global compliance and reporting
- ▶ Human capital
- ▶ Indirect tax
- ▶ International tax
- ▶ Transaction tax

Advisory

Today's achievement is tomorrow's expectation, but as targets increase, so do risks. We help your business make and sustain improvements, while responding more quickly to change. Advisory works with enterprises across sectors on their most pressing strategic, management and operational challenges. We aim to provide clients with tangible, measurable business benefits, such as enhanced revenues, reduced costs and better managed risk.

Services:

- ▶ Performance improvement:
 - ▶ Finance
 - ▶ Supply chain
 - ▶ Customer
- ▶ Risk:
 - ▶ Risk assurance
 - ▶ Internal audit
 - ▶ Information security
 - ▶ Risk transformation

Transactions

How an organization manages capital defines their competitive position. Transaction Advisory Services provides our clients with objective, strategic advice to address transformational issues around their Capital Agenda. We understand our clients' strategic direction, challenges and needs. The Capital Agenda focuses on four key dimensions, reflecting what a company is seeking to accomplish:

- ▶ Preserving capital
- ▶ Raising capital
- ▶ Optimizing capital
- ▶ Investing capital

Services:

- ▶ Transaction support
- ▶ Transaction tax
- ▶ Capital transformation:
 - ▶ Capital and debt advisory
 - ▶ M&A advisory
 - ▶ Operational transactional
 - ▶ Restructuring
 - ▶ Working capital
 - ▶ Transaction real estate
- ▶ Valuation and business modeling

EY | Assurance | Tax | Transactions | Advisory

About EY

EY is a global leader in assurance, tax, transaction and advisory services. The insights and quality services we deliver help build trust and confidence in the capital markets and in economies the world over. We develop outstanding leaders who team to deliver on our promises to all of our stakeholders. In so doing, we play a critical role in building a better working world for our people, for our clients and for our communities.

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