





# CURRICULUM VITAE

## PERSONAL DETAILS

**Name:**  Thomas Cloutman

**D.O.B:**  January 2, 1996

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## EDUCATION

**Grade School:** Collegio San Agustin

**High School:** St. Leonards Academy

**College:** Sussex Coast College  
Level 3 BTEC in IT

**University:** Staffordshire University  
Web Development BSc

## EXPERIENCE

- 2012-2014**      **Web Design, Content Creation & Graphics Design**  
These are the years that i was at college. Throughout these years i was selling my web design and graphics services on various online forums. To this date i have created and sold 30+ websites and hundreds of graphic designs (logos, thread designs, advertisements, signatures)
- 2014-2015**      **Web Management, eCommerce, SEO, Marketing, Social Media Services, Currency Exchange**  
This is the year i was at university. Throughout this year i created and ran a few online businesses. I had a few "businesses": I was selling social media services (likes, followers, etc), I ran a currency exchange shop where you could buy bitcoin and other online currencies, i started my first eCommerce shop where i bought wholesale products from china and resold them on my own site and online marketplaces. I worked for an SEO company for a couple months, creating articles and doing basic SEO. During this time i was also running my own forum and websites as well as selling graphics.
- 2015-2016**      **Social Media Marketing, eCommerce, Private Label Branding, Customer Support**  
This is the year i decided to take a gap year from university. I became a sole trader and started multiple businesses. I started another eCommerce business, did a lot of social media marketing, and provided live chat support for this business. During this time i was still wholesale trading with China and reselling on eBay, Amazon, and other marketplaces. Towards the end of 2015 i started focusing a lot on Amazon and created a few private label products. Packaging and shipping out orders took up too much of my days so i got into the FBA program (fulfilment by amazon). My girlfriend took over my eBay business and Amazon manages my orders with them so i now focus my time on creating new private label products and managing the paperwork for my businesses. This leaves me with too much free time now which is why i am looking for a job to take up my time.





## PROFILE

My name is Thomas Cloutman and i am a 20 year old entrepreneur.

I am a hardworking individual who spends most of his time behind a computer.

Business and success is my passion and this reflects in everything that i do.

## SKILLS

-  **Specialties**  
Website Management  
Logo Design
-  **Computer**  
Adobe Photoshop  
Microsoft Office
-  **Knowledge**  
CMS  
SEO  
Content Creation  
Customer Support  
Basic Coding  
Amazon Selling  
Sourcing  
Branding  
Marketing
-  **Hobbies**  
Business  
Article Writing  
Table Tennis  
Learning  
Forums  
Arts & Crafts  
Fishing  
Extreme Sports  
Exercise & Fitness