

# Oscar Jasklowski

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## Work Experience

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- **Analyst and Strategic Advisor**  
Independent Consultant | 08/15 - Present

Worked with a nonprofit that trains disconnected 18-25 year-olds for jobs in the “green economy.” My role was to use real-time labor market data to inform the organization’s job training strategy. The analysis, which supported a grant proposal, involved the following:

- Business Development: understanding the ecosystem of nonprofits that focus on job-training (key organizations, proven approaches, and opportunities quantify the effectiveness of interventions). Developed proposals and pitched organizations.
- Scoping: understanding the organization’s objectives, unknowns, and resources. Establish deliverables and timeline.
- Delivery: carried out an analysis to support a grant, mainly using R for data management and visualization. Used Python for web scraping to augment the labor-market dataset. Mechanical turk for getting data from less structured sources.

The result: co-authored a successful \$50k grant application for the client to grow their job-training programs and corporate partnerships.

- **Head of Growth**  
Experiment.com | 06/13 - 05/15

Experiment (YC '13) is a crowdfunding marketplace where academic researchers can showcase research projects to attract funding. My objective was to increase the volume of research projects posted and funded on a monthly basis. My role evolved during my time at Experiment as follows:

Initial focus:

- Customer development - Worked with researchers to determine how our product was positioned relative to competitors (mainly traditional grants), and how we could uniquely satisfy researchers' needs.
- User research - observed user interactions with new features and communicated learnings to our product team.

Mid-stage focus:

- Sales strategy - Segmented our market to focus on growing in individual segments.
- Scaling sales - Worked with engineer to build an automated lead-generation product.

Late stage focus:

- Scaling other operations - Managed a team of three, developing a workflow for sales, user-research, and customer support.
- Analytics - Segmented users based on product-interaction data, using Ruby ORM for querying our PostgreS database.
- Result: Grew monthly projects posted on Experiment from 20 to 100 during this time (without hiring!).
- Other - Took advantage of speaking opportunities. Here’s a sample on how quick turnaround on small grants de-risk and accelerate the pace of research ([vimeo.com/152383421](https://vimeo.com/152383421)).

- **Graduate Research Assistant**  
University of Utah | 08/11 - 09/12

Worked on mimicking a natural glue made by sandcastle-worms. The objective was to make a pliable, underwater adhesive for use in surgeries.

Worked in the design of the molecule, synthesis of the polymer, and testing of the adhesive. Used the following techniques:

- Polymer synthesis: used reversible addition fragmentation chain transfer (RAFT) techniques.
- Quality assurance and characterization: used fast protein liquid chromatography (FPLC) to determine molecular weight and nuclear magnetic resonance imaging (NMR) to determine molecular structure.
- Material properties testing: used rheology to measure viscosity and curing rate, used stress/strain testing to determine mechanical properties after curing.
- Other: Used Matlab for data processing, performed biocompatibility tests *in vivo* and *in vitro*

## Education

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- **Graduate Student**  
University of Utah | 08/11 - 09/12

Worked toward a PhD in Bioengineering in the Biomolecular Adhesives Lab under Dr. Russell Stewart.

- **B.S. Bioengineering**  
UCLA | Class of 2011

Specialized in polymer and materials science, which led to my graduate work. To a lesser degree, specialized in varsity sailing.

## Undergraduate Research

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- **Research Assistant**  
UCLA, Deming Lab | 01/10 - 04/11

The objective: develop a water droplet, no larger than 500-nanometers in diameter, that contained a smaller oil droplet inside. Such a material, in theory, could be used to deliver two anti-cancer drugs simultaneously. Worked under the guidance of a postdoctoral researcher.

Helped develop an assay to measure the rate of drug release from the particles (their pharmacokinetic properties)

## Volunteer Work

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- **Math Tutor, Arduino Workshops Lead**  
Civicorps School | 09/14 - 05/15

Tutored young adults in math for two hours per week as they worked towards their high school degrees. Co-taught a three-week Arduino workshop - a popular elective among students.

Civicorps piqued my interest in matching job-seekers with jobs across the skill spectrum and spawned my work as a non-profit consultant.

- **Site Coordinator**  
Code Day | Spring 2015

Hosted and co-organized "Code Day," a 24-hour hackathon for middle- and high-schoolers. Mentored students with interest in hardware and Arduino projects.