



SALE ^{UP TO} 10%
^{OR} 50 OFF

2016 BIG APPLE MARATHON

**2/01/16
THROUGH
3/31/16**



Contract/Commercial
Furniture
Made in the Big Apple State
- Since 1903 -

**TELESCOPE
CONTRACT**
FURNITURE

TELESCOPE CONTRACT FURNITURE

2016 BIG APPLE MARATHON RULES

WELCOME RUNNERS, BUYERS, SPECIFIERS AND DESIGNERS

Telescope is pleased to announce this year's truly grand promotion. Why is it so grand? We are offering our contract collections at tremendous values, all shipped in 3 to 5 weeks, and with outstanding freight rates of 6% to 12% delivered to any destination in the contiguous 48 United States and Canada. This brochure features our most popular contract items and with this Big Apple Marathon promotion, you can receive up to 10% off your core discount for these items along with the rest of Telescope's extensive product line. This promotion is for contract sales only.

DATE

- Race begins 8:00:00 am February 1, 2016
- Race ends 12:00:00 am midnight when you cross the finish line on March 31, 2016

DISTANCE

-2 months or 60 days

AWARDS

- Winners: Place orders prior to 3/31/16 and receive **10% off** your core discount.

ENTRY FEES

- Payment Terms: 50% Deposit (NoRefund/LiqDamages) 50% NET10
- All major credit cards accepted

THE COURSE

The legendary Telescope Furniture Company has blazed a trail of its own since 1903 from its humble beginnings in Manhattan NYC and found its home in upstate New York located in the quaint town of Granville. It has been designing stylish furniture that meets the needs of commercial end users ever since. Our 1,000,000 square foot facility means a huge variety of products, the best quality, and fast consistent delivery.

2015-2016 ELIGIBILITY AND QUALIFYING

To qualify for the 2016 BIG APPLE MARATHON, runners must meet the minimum order of any combination of 24 units. All purchase orders must be sent in with the words "Big Apple Marathon" to assure the special discount. All orders will receive our outstanding freight rates of 6% to 12%, larger orders will result in freight rates as little as 6% on orders of a truckload or more. We have a full line catalog and website featuring over 32 complete collections. Subject to the terms of this sale, these items are eligible for 10% off your core discount.

- Minimum order requirements of any combination of **24 units**.
- Order must be a "Contract Sale" and not replenishment of stock for resale.
- Your order must contain the words "Big Apple Marathon" to assure the special discount off your core discount.
- Orders must be in and credit released by March 31, 2016.
- Customer must be willing to accept shipment no later than July 31, 2016.
- Freight rate guaranteed to be no more than 12% delivered to any destination in the contiguous 48 United States & Canada.



PROUDLY
MADE IN THE
USA

FOR OUR ENTIRE PRODUCT LINE PLEASE CONTACT US DIRECTLY AT THE FOLLOWING OR VISIT OUR WEBSITE.

Contract Sales Manager

Ira Felsen

6300 Shadow Wood Ct. Prospect, KY 40059 USA
(301) 908-5205
IraFelsen@TelescopeCasual.com

Assistant Contract Sales Manager

Matt Pisani

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(518) 642-1100 x367 Fax (518) 642-2536
MPisani@TelescopeCasual.com



Z010
STACKING CAFE CHAIR
W/ MGP ACCENTS



Z030
CONTOUR ARMLESS CHAISE
W/ MGP ACCENTS



Z020
CONTOUR ARMLESS DOUBLE
CHAISE W/ MGP ACCENTS



Z070
STACKING CHAT HEIGHT
ARM CHAIR W/ MGP ACCENTS



Z040
STACKING CHAT HEIGHT
TWO-SEAT LOVESEAT
W/MGP ACCENTS



1A70
ARM CHAIR



1A50
END SECTIONAL



1A40
CORNER SECTIONAL



1A10
ARMLESS CHAIR



1A00
OTTOMAN



1A90
MGP TOP COFFEE TABLE



4F10
36"X54" MGP TOP RECTANGLE
FIRE TABLE

KENDALL CONTRACT STRAP & CROSS STRAP

5 YEAR CONTRACT WARRANTY



KENDALL CONTRACT CROSS STRAP



7W10
STACKING CROSS STRAP
ARM CHAIR



7W00
STACKING CROSS STRAP ARMLESS
LAY FLAT CHAISE

KENDALL CONTRACT STRAP



7K10
STACKING ARM CHAIR



7K00
STACKING ARMLESS LAY FLAT CHAISE



KENDALL SLING



5 YEAR CONTRACT WARRANTY



9K10
STACKING CAFE CHAIR



9100
STACKING ARMLESS LAY-FLAT
CHAISE

RELIANCE CONTRACT SLING

ALSO AVAILABLE IN STRAP



5 YEAR CONTRACT WARRANTY



8L70
STACKING ARM CHAIR



8L50
STACKING SLED BASE
ARM CHAIR



8L30
FOUR POSITION LAY FLAT
STACKING ARMLESS
CHAISE



8L00
HIGH BED STACKING
ARMLESS LAY FLAT
CHAISE

GARDENELLA SLING



3 YEAR CONTRACT WARRANTY



7670
STACKING ARM CHAIR



8080
FOUR-POSITION LAY-FLAT
STACKING ARMLESS CHAISE



7500
STACKING CAFE CHAIR



7620
FOUR-POSITION STACKING CHAISE



7M30
MAXX CONTOUR CHAISE



7610
STACKING POOLSIDE CHAIR

COMMERCIAL MARKET UMBRELLAS

3 YEAR CONTRACT WARRANTY



670
7 1/2' COMMERCIAL
MARKET UMBRELLA

600
9' COMMERCIAL
MARKET UMBRELLA

660
6' SQ. COMMERCIAL
MARKET UMBRELLA

650
11' COMMERCIAL
MARKET
UMBRELLA

IMPORTANT: ALL UMBRELLAS MUST BE SECURELY FASTENED TO AN APPROPRIATE BASE AND CLOSED AND TIED SECURELY DURING HEAVY WINDS.

ACCESSORY & COFFEE TABLES

3 YEAR CONTRACT WARRANTY



ACRYLIC 200
17" SQ. END TABLE



MGP 200
17" SQ. END TABLE



MGP 5100
18" SQ. END TABLE



WERZALIT 190
18" RD. END TABLE



ACRYLIC 2000
18.5" SQ. END TABLE



MGP 2000
18.5" SQ. END TABLE



SLAT 3710
18" SQ. END TABLE



MGP 5000
21" SQ. END TABLE



MGP 5140
21" RD. END TABLE



MGP 5210
10" X 27" END TABLE



MGP 5050
21"X42" COFFEE TABLE



MGP 3130
30"X48" COFFEE TABLE



SLAT 3010
24"X42" COFFEE TABLE

DINING TABLES

(OTHER HEIGHTS AVAILABLE FOR MOST TABLES)

3 YEAR CONTRACT WARRANTY



ACRYLIC T980/2W20
30" RD. DINING TABLE



WERZALIT WW20/2W20
30" RD. DINING TABLE



MGP T150/2W20
32" SQ. DINING TABLE



WERZALIT WW10/2W20
24"X32" DINING TABLE



ACRYLIC 3890
36" SQ. DINING TABLE



WERZALIT WW50/1580
36" SQ. DINING TABLE



WERZALIT WW50/2W50
36" SQ. DINING TABLE



SLAT 3180/2W50
36" SQ. DINING TABLE



ACRYLIC T960/2W50
36" RD. DINING TABLE



SLAT 3230/2W50
36" RD. DINING TABLE



MGP T090/3850
42" SQ. DINING TABLE



SLAT 3880/3850
42" SQ. DINING TABLE



ACRYLIC T900/2W50
42" RD. DINING TABLE



MGP T120/2W50
42" RD. DINING TABLE



WERZALIT T520/1580
42" RD. DINING TABLE



MGP TM70/2280
48" RD. DINING TABLE



WERZALIT T580/1580
48" RD. DINING TABLE



MGP T020/3850
54" RD. DINING TABLE



SLAT 3670/3670
56" RD. DINING TABLE



SLAT 3260/5880
30"X60" DINING TABLE

UMBRELLA BASES

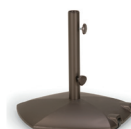
3 YEAR CONTRACT WARRANTY



#12
24" SQ. STEEL BASE



#28
24" RD. CAST IRON BASE



#39
CAST ALUMINUM/ CAST IRON BASE
W/ WHEELS

view our full line at TELESCOPECONTRACT.COM



3 YEAR CONTRACT WARRANTY



LM80
SINGLE BENCH



LM90
DOUBLE BENCH



LM70
35" X 66" DINING TABLE

OCALA CAST



5 YEAR CONTRACT WARRANTY



9C70
STACKING ARM CHAIR



9C10
STACKING ARMLESS CHAIR

DUNE MGP SLING



5 YEAR CONTRACT WARRANTY



9N40
STACKING ARM CHAIR



9N50
STACKING ARMLESS CHAIR



9N30
STACKING ARMLESS CHAISE W/ WHEELS

FOR OUR ENTIRE PRODUCT LINE PLEASE CONTACT US DIRECTLY AT THE FOLLOWING OR VISIT OUR WEBSITE.

CONTRACT SALES MANAGER

IRA FELSEN

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ASSISTANT CONTRACT SALES MANAGER

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