

### Sales Side of the Triangle:

There must be 1 person from this list on each opportunity team. The selling teams with \*\* below are the only exceptions where 2 people will fall on the sales side of the triangle.

The employees below can ONLY fall on the Sales side of the triangle.

#### Sales:

Laaree LeTan & Doug Hartje \*\*  
David Bloom & Minni Sandhu \*\*  
Pat McCauley  
Rob Buchanan  
Carl Susini  
Torrey Jacobs  
John Davies  
Frank Fan  
Wendy Huang  
ET Lee  
CP Wong  
Ed Kersten  
Dennis Carlson  
John Murphy  
Sean Dougherty  
Steve Riddell  
L.J. Lambert

\*\* These are the only instances where two employees can be listed on the Sales side of the triangle.

### Marketing Side of the Triangle:

There must be 1 person from this list on each opportunity team.

The employees below can ONLY fall on the Marketing side of the triangle.

#### Verticle Marketing Managers:

Andrea Nehrbass  
Andrew Robinson  
Mike Johnson  
Scott O'Neil  
Ross Sealfon  
Medical - Ross Sealfon (Temp)

### BU Side of the Triangle:

There can be 1-3 site level resources on each opportunity. There must be one customer expert on every opportunity.

Employees from the Marketing and Sales columns cannot be added as BU resources. Employees on the list below can ONLY fall on the BU side of the triangle in the role listed next to their name.

#### China:

Chunlian Sun BDM (select Site - Customer Expert)  
Colin Duan BDM (select Site - Customer Expert)  
Kevin Peng BDM (select Site - Customer Expert)  
Iris Liu Customer Expert  
Lulu Guo Customer Expert  
Tina Zhou Customer Expert  
Vida Qian Customer Expert  
Apple Shen Technical Expert  
Congya Ji Supply Chain Expert (select Site - Product Expert)

#### Malaysia:

Ann Goh Customer Expert  
HK Lew Customer Expert  
Lisa Ti Customer Expert  
CL Fong Technical Expert  
Nicholas Lim Supply Chain Expert (select Site - Product Expert)

#### Nogales Cables:

Ana Berrellez Supply Chain Expert (select Site - Product Expert)  
Anel Uloa Customer Expert  
Brenda Urias Customer Expert  
Claudia Beltran Customer Expert  
Suommy Hernandez Customer Expert  
Tania Figueroa Customer Expert  
Veronica Olivares Customer Expert  
Omar Rubio Technical Expert  
Richard Grape Technical Expert  
Bud Bowen Technical Expert

#### Spartanburg:

Hank Fowler Technical Expert  
Linda Wood Customer Expert

#### Role:

BDM (select Site - Customer Expert)  
BDM (select Site - Customer Expert)  
BDM (select Site - Customer Expert)  
Customer Expert  
Customer Expert  
Customer Expert  
Customer Expert  
Technical Expert  
Supply Chain Expert (select Site - Product Expert)

#### Role:

Customer Expert  
Customer Expert  
Customer Expert  
Technical Expert  
Supply Chain Expert (select Site - Product Expert)

#### Role:

Supply Chain Expert (select Site - Product Expert)  
Customer Expert  
Customer Expert  
Customer Expert  
Customer Expert  
Customer Expert  
Customer Expert  
Technical Expert  
Technical Expert  
Technical Expert

#### Role:

Technical Expert  
Customer Expert

#### Franklin:

Dawn Bernard Customer Expert  
Ken Cook Technical Expert

#### SRCH:

Lora Sansom Customer Expert

#### SRIH:

Joe George Product Expert  
Nick Olson Customer Expert

#### TRU:

Brenda Wheeler Customer Expert  
Troy Coverstone Technical Expert

#### WKC:

Alba Lopez Customer Expert  
Beth Beadle Customer Expert  
Cyndee Martin Customer Expert  
Maru Berrellez Customer Expert  
Kelvin Riddle Product Expert  
Nick Buonanno Product Expert  
Marc Raby Technical Expert  
Dave Camelio Technical Expert

#### Clements:

Oscar Meza Customer Expert  
Teresa Griego Customer Expert  
Yasin Guzeldereli Technical Expert  
Brandon Wall Technical Expert

#### Role:

Customer Expert  
Technical Expert

#### Role:

Customer Expert

#### Role:

Product Expert  
Customer Expert

#### Role:

Customer Expert  
Technical Expert

#### Role:

Customer Expert  
Customer Expert  
Customer Expert  
Customer Expert  
Product Expert  
Product Expert  
Technical Expert  
Technical Expert

#### Role:

Customer Expert  
Customer Expert  
Technical Expert  
Technical Expert