

FEBRUARY 2016: "Really Relative Measures"



CEO/BUSINESS OWNER SELF-ASSESSMENT:

Encouraging "Robust Good Health" Throughout Your Organization

We all agree that one of the essential functions of a great leader is to define reality in terms of what *Robust Good Health* looks like for their followers and then ensure that these standards are communicated and enforced. This brief assessment may be a great tool in helping us understand exactly where we are as leaders in implementing the principles and important steps required to encourage Robust Good Health throughout our organization.

Carefully consider the six steps defined in this brief exercise and give yourself and your company a score (ranging from a low of 0 to a high of 10) with regard to how well you have implemented each step of encouraging a Robust Good Health-focused standard for each position in your company. It is also important to consider the vital prayer prompts along the way. Let's get started on the way to true Robust Good Health:

STEP ONE PRAYER PROMPT: Do you pray with intention before taking important steps in the management and operation of your company (such as before writing vital job descriptions)? **YES** - **NO**



CLEAR DEFINITION: In adopting clear job descriptions for each position within your company, do you clearly define the specific tasks that contribute to Robust Good Health through that team position?

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STEP TWO PRAYER PROMPT: Do you pray with intention asking the Lord to improve your ability to communicate with your employees and team in a way that they fully understand? **YES - NO**

DIRECT COMMUNICATION: After clearly defining each of the specific tasks that a particular job position must accomplish in order to be a true contributor to Robust Good Health in your organization, do you communicate the importance of each of these tasks and the required accountability connected to these tasks to the employee or team member in that role?

0 VERY POOR	1	2	3 NOT GREAT	4	5 ABOUT AVERAGE	6	7	8 PRETTY GOOD	9	10 TOTALLY EXCELLENT
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STEP THREE PRAYER PROMPT: Do you ask the Lord to lead heart and your steps as you train each of your employees or team members on the most important aspects of their jobs? **YES - NO**

SPECIFIC TRAINING: After directly communicating each of the specific tasks that a particular job position must accomplish in order to be a true contributor to Robust Good Health in your organization, do you intentionally and comprehensively train for the successful completion of those tasks?

0 VERY POOR	1	2	3 NOT GREAT	4 5 ABOUT AVERAGE	6	7	8 PRETTY GOOD	9	10 TOTALLY EXCELLENT
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STEP FOUR PRAYER PROMPT: As you monitor and manage the work being performed by your employees or team members, do you consistently ask God to give you clarity, discernment and wisdom in your management of the operations? YES - NO

INSPECTION: After completing specific training for the specific tasks that a particular job position must accomplish in order to be a true contributor to Robust Good Health in your organization, do you monitor and inspect to be certain that the specific tasks are being performed consistently and to the proper standard?

0 VERY POOR	1	2	3 NOT GREAT	5 ABOUT AVERAGE	6	7	8 PRETTY GOOD	9	10 TOTALLY EXCELLENT
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STEP FIVE PRAYER PROMPT: As you work to assess what is truly happening through all of the various operations and departments of your company, do you ask for God's guidance in seeing and understanding what is important and what is not? **YES - NO**

MEASURE: After inspecting and monitoring to be certain that the specific tasks that a particular job position must accomplish in order to be a true contributor to Robust Good Health in your organization, do you measure and quantify the successful completion of these tasks on a regular basis? Do you include these measurements in the employee review process?

0 VERY POOR	1	2	3 NOT GREAT	4	5 ABOUT AVERAGE	6	7	8 PRETTY GOOD	9	10 TOTALLY EXCELLENT
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STEP SIX PRAYER PROMPT: As you plan a compensation program that properly encourages and rewards your employees and team members, do you first actively seek Christ's direction and annointing? YES - NO

COMPENSATE: After inspecting and monitoring the specific tasks that a particular job position must accomplish in order to be a true contributor to Robust Good Health in your organization (and including this information as a key part of the employee review process), do you compensate the employee or team member based on their successful completion of these tasks?

0 VERY POOR	1	2	3 NOT GREAT	4	5 ABOUT AVERAGE	6	7	8 PRETTY GOOD	9	10 TOTALLY EXCELLENT
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What roles or positions in your company are the *most important* to define and manage using the steps above?

Which roles or positions in your company are the most difficult to define and manage using the steps above?

Discuss your specific concerns and challenges with your C12 board members and brainstorm positive ideas, steps and better strategies in moving forward towards true Robust Good Health for your company. Finally, don't move on without committing to improvement in these areas and including actions steps on your "To Do List" for this month.

ROBUST GOOD HEALTH from The C12 Group throughout your organization





STEP ONE: clear definition

Create and write job descriptions that define tasks related to robust good health



STEP TWO: direct communication

Make certain that your team members understand and agree with your definition



STEP THREE: specific training

Train your team members in how to deliver these tasks consistently and to the agreed standard



STEP FOUR: inspection

Regularly monitor and inspect to be certain that tasks are completed to agreed standard



STEP FIVE: measure

Measure and quantify successful task completion and include these results in team member reviews



STEP SIX: compensate

Agree on fair and effective ways to compensate based on this quantifiable performance.

