

Program Eligibility - Introduction

The Manitoba Provincial Nominee Program (MPNP) is a provincial immigration program made possible through the *Canada-Manitoba Immigration Agreement*. It allows the Government of Manitoba to recruit and nominate immigrants who are best suited to contribute to Manitoba's economy. Applicants nominated by Manitoba should receive favourable and prompt consideration from Citizenship and Immigration Canada (CIC) as long as they comply with CIC's statutory requirements, submit bona fide documents, and have a genuine intention to reside in Manitoba.

There are two immigration streams under the MPNP. One is for skilled workers and the other is for business investors. This application kit contains information for applicants to the Business stream. Instructions for completing your application are included in this kit; however, forms are also available for downloading from our website at www.gov.mb.ca/businessimmigration.

The MPNP-B will only nominate individuals who intend to reside in Manitoba with their dependent family members, make an investment into a new or existing business and assume an active managerial role in that business. Individuals who do not meet all program requirements are encouraged to explore other provincial and federal immigration programs.

MPNP-B officers assess applications based on eligibility requirements and selection factors. Applicants must meet the eligibility requirements. However, applicants should also be aware that meeting the minimum eligibility requirements does not guarantee nomination. Priority is given to the applicants who have the greatest potential to become economically established in Manitoba. Applicants are strongly encouraged to review the entirety of this application kit. Do not submit this application kit unless you have been invited to apply either through the Expression of Interest (EOI) process or directly by the MPNP-B. Applications received by individuals who have not been invited to apply will be returned unprocessed.

A decision to nominate does not guarantee the issuance of a Permanent Resident (PR) Visa. CIC retains the final authority in the issuance of all visas. CIC will review the file, conduct security and health checks, and may request an interview. Moreover, your nomination may be withdrawn by the MPNP-B at any time prior to the issuance of a PR Visa. Reasons for the withdrawal of a Nomination Certificate include, but are not limited to:

- The MPNP-B is no longer satisfied that you meet the requirements under which you were nominated.
- A material fact related to your application was misrepresented or withheld.
- The MPNP-B is no longer satisfied that you intend to reside in Manitoba.

Nominated applicants will be required to submit a good-faith deposit in the amount of CDN \$100,000. This deposit is refundable to applicants, without interest, once they have met the terms and conditions of their Deposit Agreement. Prior to landing as a PR, an applicant who withdraws his/her application will be refunded his/her deposit.

MPNP-B Eligibility

To qualify for the MPNP-B, interested applicants must:

- have a minimum verifiable personal net worth of CDN\$350,000;
- have a minimum three years of successful business ownership and management experience or a minimum three years of executive-level experience as senior manager of a business; and
- score a minimum of 60 points in the **Adaptability Assessment Matrix**.

The applicant must also be prepared to:

- attend an interview with a MPNP-B officer;
- make an **Eligible Business Investment** in Manitoba; and
- reside in Manitoba along with his/her dependent family members.

The applicant may have to:

- conduct an **Exploratory Visit** to Manitoba. The applicant must provide a visit report and other documents to demonstrate the research conducted during this visit; and
- provide the results of a language competency test to demonstrate language proficiency.

Note: Meeting the basic eligibility requirements does not guarantee nomination.

Please note: that if your intention is to establish a primary production farming operation, you are not eligible to apply through this regular business stream of the Provincial Nominee Program for Business (PNP-B). You must apply through the Farm Strategic Recruitment Initiative (FSRI) which is a special initiative of the PNP-B for farm business applicants.

Ineligible applications

Applications will **not** be accepted from individuals who:

- have an unresolved refugee claim in Canada;
- are in Canada illegally;
- are subject to a removal order in Canada;
- are prohibited from entering Canada;
- have an application pending with another Provincial Nominee Program in Canada;
- had a prior MPNP-B application refused within the last 12 months; or
- had a prior MPNP-B application refused for misrepresentation or false documentation within the last 24 months.
- if your intention is to establish a primary production farming operation.

Applicants residing in Manitoba while their application is being processed are responsible for maintaining their legal status in Canada as defined by the Immigration and Refugee Protection Act (IRPA).

An applicant is only permitted to have one MPNP application in process at one time, and cannot apply through both the skilled worker and business categories of the program. The MPNP reserves the right to require applicants who, in the view of the Program, have the intention to immigrate to Canada for business purposes, to apply through the business category only.

Applicants should be aware that they may be ineligible for nomination by the MPNP-B, if they:

- do not meet the eligibility criteria as determined by the MPNP-B;
- have committed misrepresentation and/or fraud during the application process;
- have self-assessed an inaccurate number of points in the Expression of Interest (EOI) process;
- have been refused by another provincial or federal immigration program in Canada and the reasons of refusal are applicable to the MPNP-B;
- have close relatives and/or children residing in other province(s) of Canada;
- are unable to provide sufficient explanation with supporting documentation proving that the acquisition of their earned income and net worth were legally obtained; or
- are unable to demonstrate that they have the necessary resources and skills to operate their intended business.

Applicants may also be ineligible for immigration to Canada, if:

- the applicant or any dependent family member (whether accompanying or not) has a serious medical condition;
- the applicant or any dependent family member (whether accompanying or not) over the age of 18 has a criminal record; or
- the applicant has unresolved custody or child support disputes affecting any member of the family.

Business Ownership or Senior Management Experience

You must have at least three years of full time work experience in the past five years either as a business owner or in a senior management role of a successful business. Your job title, place of employment, responsibilities and business skills must be described clearly in the resume and in the Manitoba Provincial Nominee Program Generic Application Form - Business (MPNP-B APP). The application will be evaluated taking into consideration your business ownership and management experience, or your senior management experience or a combination of both.

Business Owner: As an entrepreneur, you must be engaged actively and on an ongoing basis in providing goods or services to customers. Also, as an entrepreneur, you should bear the risk of return for the capital investment in your business enterprise.

Please refer to FAQ#10 in Frequently Asked Questions for further information.

Senior Management Experience:

- You have occupied a position in the highest level of the management structure of a major business. In that position, you were responsible for the strategic policy development affecting a major component or a wide range of operations of that major business, and have done so for at least three of the past five years prior to applying.

- If your application is based on Senior Management experience, you must demonstrate that you have had a role with significant decision-making responsibilities involving a minimum of two of the following aspects of business:
 - Distribution
 - Production/Operations/Project management
 - Purchasing
 - Sales
 - Marketing
 - Finance
 - Accounting
 - Human Resources/Personnel
 - Research and Development
 - Information Technology management
 - Quality Control
- In addition to the above, you should also demonstrate that your level of income is commensurate with the prevailing income level of senior managers of other major businesses in your country. You must clearly demonstrate this level of income through documentation.

Adaptability Matrix

The Adaptability Assessment Matrix is used to evaluate your potential to successfully settle in Manitoba and become economically established by starting a business. In order to be nominated, you must score a minimum 60 (out of a maximum 100) points on this matrix.

1. Age (Max 15 points)

Age	Point
Below 21	0
21 to 24	5
25 to 29	10
30 to 44	15
45 to 49	10
50 to 54	5
Above 54	0

2. Business Knowledge (Max 15 points)

	Points
Business Owner and manager (more than 50% ownership)	15
Business Owner and manager (20% to 50% ownership)	12
Senior Manager	10

- You must have at least three years of business ownership experience in past five years to be assessed for points as a business owner.
- If you own multiple businesses, only the percentage of ownership of the main/principal business will be considered for the purpose of this criterion.
- If your spouse owns shares in the same business, the combined ownership will be counted together for the purpose of this criterion.
- If you own less than 20% share in a business then you must be a senior manager to qualify for the MPNP-B.

3. Business Experience (Max 15 points)

Length of Experience	Points
Above 10 Years or more	15
Above 6 to 10 Years	10
3 to 6 Years	5

- Length of experience is counted only for senior management or business ownership experience as defined by the MPNP-B. No points will be awarded for other experience. For example, middle or entry level management experience or self-employed business ownership experience will not score any points under this criterion.

4. Net Worth (Max 15 points)

Total Net Worth	Points
\$350,000 to \$500,000	8
\$500,000 to \$1 Million	10
Above \$1Million to \$1.5 Million	12
Above \$1.5 Million to \$2 Million	13
Above \$2 Million to \$2.5 Million	14
Above \$2.5 Million	15

5. English and/or French Fluency (Max 20 points)

Description	CLB/NCLC or equivalent test score	Points
No/little English/French language proficiency (e.g., you have no or minimal English/French language skills)	Less than 4	0
Moderate language proficiency or you have some English/French skills and can communicate well in most everyday situations	4 to 6	15
Higher language proficiency or you communicate very well and are fluent in English/French	Above 6	20

To be scored for this criterion, an applicant must submit test results from an approved language-testing organization (IELTS test score or equivalent language competency test score) as proof of language proficiency.

Language tests accepted by the MPNP

The MPNP has approved two English testing agencies – International English language Testing System (**IELTS**) **General** and Canadian English Language Proficiency Index Program (**CELP**IP)-**General** (available in Canada only). These are the same agencies and tests used by Citizenship and Immigration Canada.

You must take one of these tests no more than two years before the date you submit an Expression of Interest (EOI) to the MPNP-B, and must submit the official results as a required document with your MPNP-B application.

Applicants are assigned points based on their Canadian Language Benchmark (CLB) level. The MPNP-B uses the following table to determine CLB levels from language test results.

CLB/NCLC*	Test taken	Test results for each ability			
		Listening	Reading	Writing	Speaking
9+	IELTS	8.0 – 9.0	7.0 – 9.0	7.0 – 9.0	7.0 – 9.0
	CELPIP	5-6	5-6	5-6	5-6
	TEF	372+	298+	248+	372+
8	IELTS	7.5	6.5	6.5	6.5
	CELPIP	4H	4H	4H	4H
	TEF	349-371	280-297	233-247	349-371
7	IELTS	6.0	6.0	6.0	6.0
	CELPIP	4L	4L	4L	4L
	TEF	309	248	206	309
6	IELTS	5.5	5.0	5.5	5.5
	CELPIP	3H	3H	3H	3H
	TEF	271	217	181	271
5	IELTS	5.0	4.0	5.0	5.0
	CELPIP	3L	3L	3L	3L
	TEF	225	180	150	225
4	IELTS	4.5	3.5	4.0	4.0
	CELPIP	2H	2H	2H	2H
	TEF	181	145	121	181
3 or less	If score in one or more test category is below score listed for CLB 4.				

* « NCLC » signifie niveaux de compétence linguistique canadiens/*Canadian Language Benchmarks* (CLB). You must submit results from the following TEF tests as proof of your French language proficiency: compréhension écrite; compréhension orale; expression écrite; expression orale.

6. Enhanced Settlement Factors (Applicant can only score a maximum of 20 points under Enhanced Settlement Factors).

	Points
You have visited Manitoba for at least five working days and conducted relevant business and lifestyle-related research	15
You have a close relative currently residing in Manitoba for more than one year	5
Your child is enrolled in an accredited Manitoba educational institution at least six months prior to the date of submission of Nomination Application and is actively pursuing academic, professional or vocational training on a full-time basis.	5
Your spouse has a high language proficiency (CLB score of 5 or above)	10
<p>Previous Study and/or work experience in Manitoba: You or your accompanying spouse or common-law partner has completed a program of full-time study of at least one year at a post-secondary institution in Manitoba. You or your accompanying spouse or common-law partner must have done this after you turned 17years old and with a valid study permit.</p> <p>or</p> <p>The applicant or his/her accompanying spouse or common-law partner has completed at least six months of continuous full time employment in Manitoba. Applicants must provide a letter of reference from his/her employer and a copy of his/her work permit.</p>	5

- The Exploratory Visit must be conducted no more than one year prior to submission of an EOI.
- A close relative must be a Canadian citizen or permanent resident and residing in Manitoba for more than one year. A close relative is defined as a sister/brother, aunt/uncle, niece/nephew, grandparent or first cousin. Proof of relationship must be provided. If your relative has lived in Manitoba for more than one year, provide proof that he/she is well-established in Manitoba (proof of employment, proof of residence, Canada Revenue Agency Notice of Assessment, etc.)
- You must provide documents supporting the enrollment of your children in an accredited Manitoba educational institution.
- You can score a combined maximum of 20 points for this criterion.