



## POWER IN NUMBERS

In a climate of ever reducing funding and ever increasing requirements, investing in new digital technology can be difficult and bewildering for colleges. The Econocom Education Finance Group is able to deliver savings and drive down the cost of technology, due to the number of colleges in our group. There is strength in numbers!

### HOW DOES IT WORK?

- Digital finance through the Econocom Education Finance Group is available to all UK colleges. It leverages collective buying power to get the optimum financing solution for each individual college member; giving them access to low cost funds and the latest digital technology.
- Based on the principle of collective empowerment, the Econocom Education Finance Group enables members to build a robust technology platform, while maintaining flexibility and a stable budget.

### LEVERAGING GROUP BUYING FOR YOUR TECHNOLOGY REFRESH

- Each college member has complete control over assets, budget, suppliers and timing.
- Individual assets are listed into a separate lease facility for each member. The monthly cost will be determined by the group collective investment sum.
- College members enter an innovative TRO contract (Technology Refresh Option), giving them the flexibility to upgrade, refresh and dispose of any part of their estate at any time, while keeping budget under control.

### ECONOCOM

Econocom is **Europe's largest** independent provider of digital finance. In 2015, it posted consolidated revenue of €2.3 billion.

With over **9,000 employees in 19 countries**, we have the expertise to design bespoke finance solutions to help colleges acquire the latest digital technology, while keeping costs under control throughout each academic year.

Econocom has over **15 years of experience** in the education sector.

In the UK, **we support over 750 colleges and schools** with their digital projects.



## BENEFITS?

- Low fixed Interest Rates, based on collective volume – from 1% APR
- Flexibility to select the colleges optimum refresh strategy
- Singular contract with predictable costs
- Pay as you use structure
- Predictable budget in a changing world
- Off-balance sheet financing
- Rental payments based on total investment
- No financial penalty for late return
- No hidden facility or document fee
- Wide range of digital assets (hardware, software, smart devices, mobile, AV, interactive whiteboard, Wi-Fi etc.)
- Flexible and certified web-based asset management tool to track your digital estate at any time

### **Econocom Limited**

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