

ASTRA TRANSCOR ENERGY trades in energy products worldwide. In support of our trading activities the Group operates, controls and/or owns storage facilities, pipeline capacities, vessels and barges.

Our main resources are our people and financial capabilities thanks to strong support from our shareholders and banks. While energy markets are highly volatile and require short-term actions, we adopt a long-term perspective to business and strongly believe in strategic partnerships.

ASTRA TRANSCOR ENERGY aims to attract, recruit and retain talented individuals who are passionate about developing existing or new opportunities, while working in a professional, friendly and supportive environment. To our new office in Warsaw we are looking for the position of

OIL TRADER

JOB DUTIES AND RESPONSIBILITIES:

- Develop and implement strategy of oil products trading for Polish market;
- Maintain continuous & regular contacts with producers, suppliers, traders, terminal/storage operators and service providers;
- Establish & sustain strong relationships with relevant industries parties and counterparties in Poland and abroad to develop business opportunities within the oil products trading;
- Negotiate oil products supply contracts within limits of authority and optimize purchases and trades around company assets;
- Negotiate and conclude market transactions on a spot/term basis according to company policies;
- Manage logistics & distribution of oil products. Instruct and advise logistics personnel concerning details about oil acquired (volume, timing and least/most reliable mode of transportation). Assist operators in scheduling oil deliveries.
- Interact with relevant departments in AOT Group involved in the trading/risk activity;
- Evaluate structured transactions in accordance with risk management policies,
- Execute hedging strategies and develop analytical reports to assist in making hedging decisions. Support trading strategies by using fundamental model analysis or trades with reputable counterparties that are back to back in nature.

QUALIFICATIONS:

- Bachelor's degree
- Minimum of 5 + years of job related experience required and deep knowledge of refinery feedstock and oil components market
- Good communicative and negotiating skills
- Strong relationship building skills
- Highly numerate analytical, commercial and performance driven.
- Fluent Polish, English and Russian
- Able to work successfully as part of an integral member of a global team
- Possess strong team work and relationship building qualities
- Strong track record of counterparty interface and developing new relationships
- Travel required

Apply now
hr@aotenergy.pl