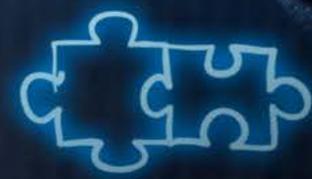
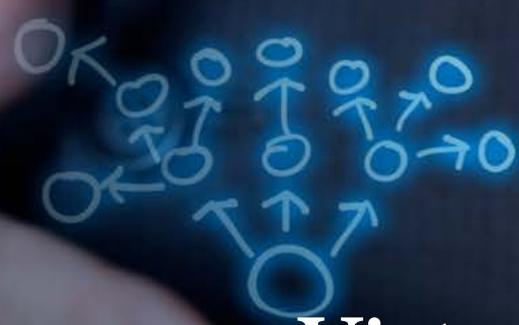
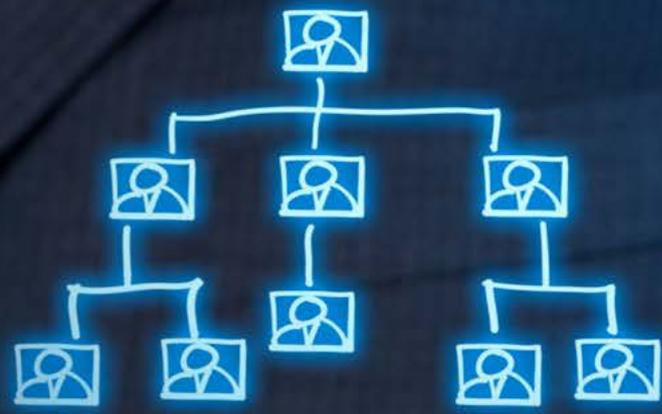


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Virtual CIO

The New Paradigm in board level
Technology Leadership



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“The role of a Virtual CIO is new to many organisations”

Working with highly skilled and experienced professionals for only a few days per month, or week, initially seems to be an oxymoron to typical recruiting practices, yet delivers so much benefit.

Typical interim management provides a professional for a three to six month period, occasionally longer, to manage short term transition programs and/or cover until a full time candidate is selected. Day rates for experienced contractors vary between £500 to £1,200 per day. Making a six month assignment cost between £65,000 to £156,000. In many cases interim managers are paid more than the CEO, or CFO, within the organisation.

Asking an interim manager to prepare your one, two and three year technology, digital, or operational strategies, without being around over the longer term to ensure delivery, can prove to be counterproductive. Having them interpret an existing strategy, whilst knowing their finite contribution to the overall outcome, can also diminish longer term value.

On the other hand incurring the cost of a senior board level CIO, with the associated full time salary, pension, healthcare,



“However beautiful
the strategy, you
should occasionally
look at the results.”

- Winston Churchill

bonus and stock costs, can be an expensive option when many BAU (Business-as-Usual) tasks can be undertaken by a lower cost lieutenant(s). However, board level CIO experience and skills are still needed to deliver optimal technology and digital outcomes.

A CIO with many years experience leading technology and digital strategy development, ensuring it is fully aligned to the main organisational business plan; someone who has skills in procurement, vendor management, project leadership and technology selection; an individual experienced in budget preparation, operational optimisation, human resources review, talent management and team mentoring, are considered necessities in today's highly complex digitally focused business landscape.

Organisations need experienced and effective leadership at CEO and CFO level to deliver shareholder and stakeholder value. This is also true of technology, digital and operational areas of the business.



“Having a technology specialist who can hit the ground running, can see immediate opportunities to make a difference and contribute to the wider business plan is an important part of any activity in 2016 and beyond”

Today’s Virtual CIOs have to be experienced in a wide variety of technology deliverables and have experience in cybersecurity management, digital platform development, smartphone optimised services, infrastructure and virtualisation, cloud services, software licensing, software development, telecommunications and have an in-depth knowledge of solutions, vendors, products and capabilities, both current and emerging, across a wide range of business requirements.

Virtual CIOs are being used by many organisations for differing needs and requirements. From charities needing technology leadership that otherwise they could not afford; to schools and educational establishments looking to leverage cloud services and new advances in educational technologies; to healthcare professionals looking for secure compliant systems within doctor surgeries and Trusts; to SME businesses that desperately wish to leverage technology and digital services, but have no budget for a full-time IT Director; to an enterprise looking for transformational leadership, board support and team mentoring.



Public, Private, Education and Healthcare organisations have become dependant upon technology to deliver cost effective services that differentiate themselves from the competition. Excellence in service delivery, team empowerment, management information and customer interaction have become critical to all modern businesses.

“Whosoever desires constant success must change his conduct with the times.”

— Niccolo Machiavelli

CIOBureau provides a Virtual CIO service to organisations looking for transformational change and technological evolution. We deliver a senior executive that serves as a CIO and IT advisor to your board and leadership team.

All our Virtual CIOs possess a technical background and will be familiar with a wide range of IT platforms and technologies, but will be looking to apply technology solutions that will help you reach your business objectives. Get the benefit of having someone that brings years of experience operating in diverse IT environments to your organisation without having to pay for a full-time senior IT executive.

We have a selection of cost effective services that range from one day per month for Board and Leadership teams, through to one day per week operational management, up to full time interim management for extended periods.

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