

Name: \_\_\_\_\_

Date: \_\_\_\_\_

# ***How to "Network"***

## **Why Companies Don't Advertise**

- ☆ Too big of a response = Too many interviews
- ☆ Time Consuming
- ☆ Receive hire recommendations from other people

Who do you know who might be able to help you find a job? Make a list here and make sure you actually get in touch with these people. This small network will help you find a job.

<b><i>Friends</i></b>	<b><i>What they do/where they work</i></b>
_____	_____
_____	_____
_____	_____
_____	_____

<b><i>Relatives</i></b>	<b><i>What they do/where they work</i></b>
_____	_____
_____	_____
_____	_____
_____	_____

<b><i>People you did business with in your old job</i></b>	<b><i>What they do/where they work</i></b>
_____	_____
_____	_____
_____	_____
_____	_____

<b><i>Organizations with business contacts you could use</i></b>	<b><i>Name of organization/how they could help</i></b>
_____	_____
_____	_____
_____	_____
_____	_____

<b><i>Other</i></b>	
_____	_____
_____	_____
_____	_____