# ANA KOMAR

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# **Professional Summary**

Project management and logistical liaison with 4 years experience coordinating international client experiences, purchasing, vendor/client details, event coordination and communication in startup and established settings. Strong attention to detail. Creative and adaptable working style while energetic and charismatic. Remarkable communication and writing skills.

### Skills and Languages

- Working fluency in Spanish
- Business Development & Logistics
- Abundant experience traveling/working abroad
- Client/Project Management
- Building relationships
- Organized self-starter

# **Related Work Experience**

**Project Director**, 06/2016 to 08/2016 **Mariposa DR Foundation** 

– Cabarete, Dominican Republic

- Designed/implemented English language program for underprivileged Dominican girls, focus on cultural bounds/transfer
- Developed standardized evaluation and pedagogical manual for the organization; analytical recommendations
- Thesis title: "Program Transferability; The Golden Heart Conundrum and Successful Evaluation in Organization"

### Client Manager, 9/2015 to Current

### Puma Path & Walking Tree Adventures

- Cusco, Peru

- Provide personalized counseling for clients; source and coordinate all details for housing, travel and work projects.
- Orchestrate community service projects and tours between indigenous communities and guided groups.
- Coordinate with all (internal/external) stakeholders to guarantee on time, cost-effective delivery of final product.

### Content Manager and Web Integration, 08/2014 to 12/2014

#### Ticketbar - International Tourism

- Barcelona, Spain

- Product Manager for team of 4, for largest product (mobile app).
- Technical work; content writing (multi-lingual), web integration, SEO and creative work.
- Cultivated and managed relationships with clients, vendors, travel agencies, and direct work with the CEO.

# Marketing/Research Assistant, 06/2013 to 08/2013

# Buen Power Peru Solar Energy

Cusco, Peru

- Conducted research analysis for new products and technology, distribution chain and client acquisition; presented at sales fairs and trade shows, examined issues through tradition & cultural findings.
- Authored booklet sponsored by USAID (US Govt.) for indigenous peoples on solar power education.
- Targeted both offline and online consumers and designed multi-pronged marketing strategy; product research/acquisition

#### **Education**

Master of Science: International Management and Psychology, Sept 2016

Rhein Waal University

- North Rhine-Westphalia, Germany

• Emphasis in Human Factors & Operational Problems, Leadership Communication, Diversity & Change Management, Consumer Behavior & Market Research, Scientific Writing, Advanced Research Methods

### Bachelor of Science: International Business, Feb 2014

### Johnson & Wales University

- Providence, RI

GPA: Graduated Summa cum Laude; awarded Dean's list

- Minors in Applied Mathematics and Print Design
- Completed 8 month independent study at Corvinus University of Economics

- Budapest, Hungary

- Graduated Summa cum Laude; awarded Dean's list every semester throughout
- Coursework in MS Office, Photoshop, graphic design, photography, marketing and advertising

# **Special Interests**

- 9 months mentor/English teacher to indigenous Peruvian girls in Peru
- 4 years mentor in FIRST Robotics team focus on business development
- Love of robotics, world and women's issues, price and budget analysis, SCUBA, backpacking, the outdoors and cooking