



MURANO

Investor Analyst Position

This is a fantastic opportunity for anyone looking to get into the competitive world of Asset Management. Murano is looking to hire an individual who has an appetite to learn about the Alternatives industry. Murano offers a comprehensive 1.5 year programme whereby candidates will gain an overview of the alternative investment industry through on the job training and the opportunity to take the CAIA exams. At the end of the programme, successful employees will be able to progress within the company to senior positions, or management can aid the analyst toward the world of Hedge Funds by utilizing Murano's select client portfolio.

Firm Profile

Murano works with Hedge Funds, Long Only, Real Estate, Infrastructure and other Collective Investment funds in order to identify investors worldwide that would be susceptible to investing in our clients' funds.

Our research analysts are speaking with institutional investors all over the globe about their mandates, and are searching for matches between investor requirements and the universe of available funds.

Responsibilities

This role is the perfect stepping stone towards the Hedge Fund industry, especially for those eager to work in the business development arena. Analysts will be asking detailed questions in order to create customized investor profiles for clients, thus aiding managers to build quality sales pipelines and raise assets. New analysts will go through an orientation process in which they will learn about Alternative Investments and the CAIA (Chartered Alternative Investment Analyst) Association, while simultaneously gaining an introduction to client relations, among other skills.

The Investor Analyst role also consists of:

- Ongoing calls with investors in order to understand their allocation process.
- Managing a client base of fund managers – this includes providing a premium service to your own clients through excellent industry and market knowledge in order to assist them in identifying suitable investors, as well as keeping the Murano team up to date with your clients' progress and needs.
- Producing customized investor reports that will be sent to clients.
- Participating in monthly review sessions and weekly conference calls to gain feedback from our clients and to ensure they are receiving the highest level of service.
- Observing and interacting with fund manager presentations in order to gain a deeper understanding of specific investment strategies.
- Entering and updating gathered information into our CRM system, which is at the disposal of our clients.

Candidate Requirements

- Strong written, analytical, and organizational skills.
- Passion for investing and intellectual curiosity geared toward the fund management industry.
- Demonstrable ability to master difficult concepts quickly and operate in a fast paced environment
- Exceptional relationship and network building skills.
- [Desirable] Experience within the domain of asset and investment management.
- [Desirable] Bachelor's degree with strong academic credentials and other relevant training certificates.

Salary: £20,000 starting salary

Bonus: £500 per month (conditional on meeting a minimum quota).

Murano Systems Ltd

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