



SUMMARY OF QUALIFICATIONS

- More than one year of experience in opening and closing cold and warm approach sales in real estate, consumer sales, and the telecommunications industry
- Entire career (5+ years) spent in customer service positions from the food and beverage industry to consumer sales to the entertainment industry

PROFESSIONAL EXPERIENCE

Model/Talent , SEG LLC/TruTalent/Independent	<i>January 2013 – Present</i>
Represented Thule, Moet Hennessy Louis Vuitton on film, print and at live events	
Sales Representative , Alorica (in contract with AT&T)	<i>March 2016 – July 2016</i>
Telecommunications sales (IPBB, cellular, video, home security and automation products and services)	
Managing Director , Reno International House	<i>Aug. 2014 – Nov. 2015</i>
Managed and directed real estate business that provided housing to international students	
Community Based Instructor , University of Nevada Cooperative Extension	<i>Sept. 2012 – Jan. 2015</i>
After-school educator for at-risk youth	
Cashier and Grocer , Great Basin Community Food Cooperative	<i>May 2011 – April 2012</i>
Cashier and grocer	

SKILLS

Customer Service

- Call-center: Inbound and outbound
- Food and Beverage: Fine and casual dining, cashier, grocer

Sales

- B2B: Liaison for international placement services, UNR, and TMCC to place international students and scholars
- B2C: Consumer sales, inside sales, outside sales

Management

- Managed and directed local real estate business with a five-person team, four properties, and over \$190,000 in annual revenue
- Oversaw hiring, firing, training, finances, day-to-day operation, inventory, customer relations, sales, marketing

Public Speaking/Presentation

- Represented companies such as Renown, Thule, and Moet Hennessy Louis Vuitton in print and at live events /demonstrations
- Spoken to live audiences of 30+ on a regular basis as an instructor for over four years
- Appeared in commercials and performed in front of live audiences

Software

- Operating System: Mac OS, Windows, Linux/Unix, Android, iOS
- Productivity Suites: MS Office Suite, iWork, Open Office/LibreOffice

EDUCATION

B.A., International Affairs , University of Nevada, Reno	<i>2006 – 2011</i>
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