



An overview of savings
on actual luxury fares
booked in 2016

SAMPLE SAVINGS

Understanding DISCOUNT vs. NET

In the luxury airfare industry, there are 2 types of fares that are offered by the airlines;



Discounted Published

- Available to any luxury travel provider
- Airlines give their clients a small “discount” off the published price
- Not negotiable, little room for markup, and do not allow for travel agents to give any serious discounts.

We are very competitive in this area



Negotiated (NET)

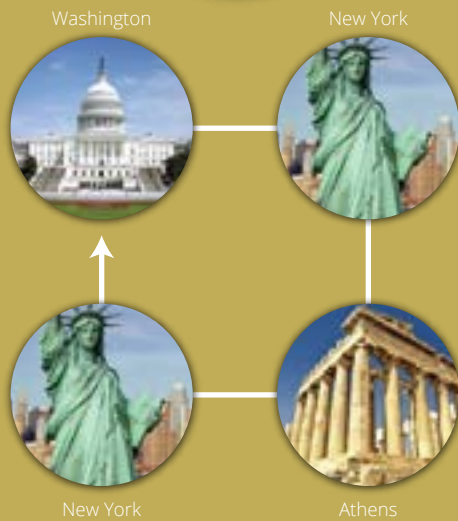
- Deeply negotiated fares between the airlines and consolidators
- There is room for serious discounts here
- The consolidator that has the best Net fare will be able to offer the lowest price to their clients

We blow them out of the water here!

OUR SECRET:

Besides our own deeply negotiated contracts, we also have exclusive agreements that allow us to leverage the Net fares of every major consolidator in the US. There is no automated platform that can do this, which makes it a manual process... a HUMAN process, and we do it with pride! We are thus able to bring the guaranteed lowest Net fares available

All of the itineraries on the following pages are not just examples... they are actual & real!



Itinerary

1	DL3617	P	03SEP	IADJFK	404P 526P
2	DL 414	Z	03SEP	JFKATH	730P1210P+1
3	DL 213	Z	19SEP	ATHJFK	1230P 432P
4	DL4182	P	19SEP	JFKIAD	829P1007P

Published Fare: \$7,055.12

Regal Wings Fare: \$3,778.12 **NET FARE**

Savings: \$3,277 / 46%



Itinerary

1	QR 778	R	24SEP	MIADOH	835P 550P 25SEP
2	QR 958	R	25SEP	DOHCGK	710P 740A 26SEP
3	QR 945	R	15OCT	SINDOH	225A 500A 15OCT
4	QR 777	R	15OCT	DOHMIA	800A 440P 15OCT

Published Fare: \$4,501.53

Regal Wings Fare: \$3,949.54 **DISC FARE**

Savings: \$552 / 12%



New York

Rio De Janeiro



New York

Itinerary

1	AA	973	R	28AUG	JFKGIG	935P	835A+1
2	AA	974	R	01SEP	GIGJFK	905P	615A+1

Published Fare: \$7,848.89

Regal Wings Fare: \$6,903.89 **DISC FARE**

Savings: \$945 / 12%



Orlando

Frankfurt



Rome



Barcelona

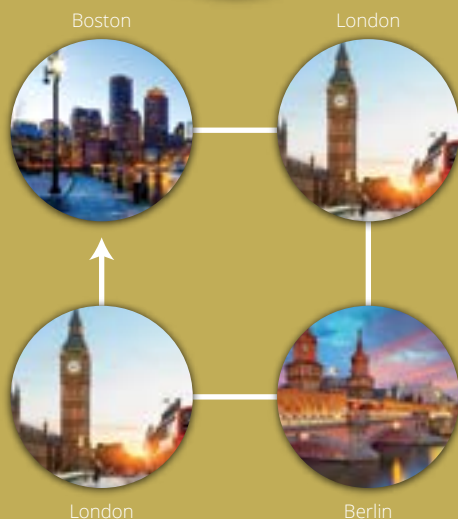
Itinerary

1	LH	465	P	17SEP	MCOFRA	805P	1100A+1
2	LH	1128	P	18SEP	FRABCN	1255P	255P
3	LH	231	P	02OCT	FCOFRA	1010A	1210P
4	LH	464	P	02OCT	FRAMCO	140P	540P

Published Fare: \$6,096.04

Regal Wings Fare: \$3,652.04 **NET FARE**

Savings: \$2,444 / 40%



Itinerary

1	BA	214	I	18NOV	BOSLHR	920P 845A+1
2	BA	982	J	19NOV	LHRTXL	950A1240P
3	BA	985	J	26NOV	TXLLHR	425P 525P
4	BA	239	I	26NOV	LHRBOS	655P 930P

Published Fare: \$5,010.38

Regal Wings Fare: \$3,962.38 **NET FARE**

Savings: \$1,048 / 21%



Itinerary

1	VA	001	I	25DEC	SYDLAX	1140A 630A 25DEC
2	VA	6661	F	25DEC	LAXLAS	850A1009A 25DEC
3	VA	6558	F	30DEC	LASLAX	555P 715P 30DEC
4	VA	002	I	30DEC	LAXSYD	955P 750A 01JAN

Published Fare: \$4,478.48

Regal Wings Fare: \$3,788.48 **DISC FARE**

Savings: \$690 / 15%



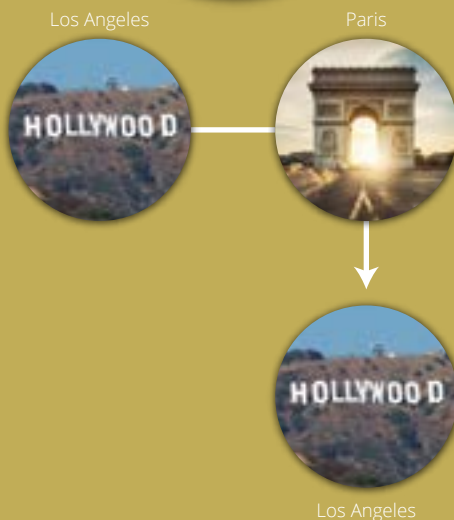
Itinerary

1	EY	182	W	15AUG	SFOAUH	940A1235P+1
2	EY	233	W	16AUG	AUHISB	205P 630P
3	EY	234	W	25AUG	ISBAUH	850P1125P
4	EY	183	W	26AUG	AUHSFO	225A 725A

Published Fare: \$5,456.13

Regal Wings Fare: \$4,872.13 **DISC FARE**

Savings: \$584 / 10%



Itinerary

1	AF	065	Z	12SEP	LAXCDG	330P1110A+1
2	AF	066	Z	17FEB	CDGLAX	1025A 105P

Published Fare: \$9,052.01

Regal Wings Fare: \$4,123.38 **NET FARE**

Savings: \$4,929 / 54%



Los Angeles

Zurich



Los Angeles

Itinerary

1	LX	041	P	21SEP	LAXZRH	740P	340P+1
2	LX	040	P	29SEP	ZRHLAX	115P	420P

Published Fare: \$7,482.89

Regal Wings Fare: \$4,286.89 **NET FARE**

Savings: \$3,196 / 43%



Boston

Dubai



Dubai



Bahrain

Itinerary

1	EK	240	O	27OCT	BOSDXB	1155A	810A+1
2	EK	836	O	07NOV	BAHDXB	350A	605A
3	EK	237	O	07NOV	DXBBOS	840A	200P

Published Fare: \$5,157.69

Regal Wings Fare: \$4,581.69 **DISC FARE**

Savings: \$576 / 11%