



# The Middle East Real Estate Forum

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# The Middle East Real Estate Forum

## Redefining the Global City

Wednesday 26 April 2017



### About

EG, the leading global real estate title, in partnership with the UK Government's Department for International Trade, and international real estate adviser Cluttons, is putting the economic growth ambitions of the Middle East and UK under the spotlight in an event which will also provide a platform to explore further opportunities for these world-leading destinations to do business together.

This is a free-to-attend event for over 100 senior invited guests, including a delegation of UK leaders in real estate and infrastructure.

### UK and the Middle East

The ongoing growth and innovation in the Middle East presents rich opportunities for global investors to increase their competitiveness through overseas investment and trade in the region.

In the UK, even while the country navigates new political waters, its continued growth in real estate and infrastructure provides compelling opportunities for investors from the Middle East to diversify their wealth.

High quality investment from the Middle East is vital to the UK's position as a global economic force.

The international showpiece of Expo 2020 is an example of the major ambition in development, regeneration and innovation that the Middle East and the UK share.

This event will see those ambitions and the people behind them take centre stage as experts discuss and debate how to build bigger, smarter, standard-setting global cities.

## Past events

Over the past three years EG has been taking our award winning content team around the world to deliver events that bring together the biggest names in UK and international real estate. These culminate in extensive coverage around the world through our global and UK portfolio. Our events also offer the valuable opportunity for market professionals to meet face to face.

This showpiece is an exciting development in EG's global event series. Past events include:

- 1) *Can the Middle East be the Business Capital of the World?* ([see coverage](#))
- 2) *The North America Real Estate Investment Mission* ([see coverage](#))

## Coverage

EG and other global media outlets will be covering the forum comprehensively, including compelling speaker profile interviews, articles [online](#), in EG's weekly magazine and must-read global [investor guides](#), as well as engaging and shareable [podcasts](#), videos and [social media](#), reaching a vast and valuable audience.

## Tuesday 25 April - Abu Dhabi

The UK delegation, including representatives of the government, will be in Abu Dhabi the previous day (Tuesday 25 April), to showcase the most attractive investment and development opportunities in the cities and regions of the UK to an audience of investors. If you are interested in attending this also, please contact:

Rebecca Kent, special projects editor, EG [rebecca.kent@egi.co.uk](mailto:rebecca.kent@egi.co.uk) +44 7775817747, or  
Alicia Alvarez, commercial project manager, EG [Alicia.alvarez@egi.co.uk](mailto:Alicia.alvarez@egi.co.uk) +44 7557166624

## The Programme

**Date** Wednesday 26 April

**Venue** Armani Hotel, Burj Khalifa, Downtown Dubai

**Event chaired by** Damian Wild, Editor, EG

### Confirmed speakers

- Simon Clegg, Chief operating Officer, Expo2020
- Sanjay Manchanda, Chief Executive Officer, Nakheel
- Sir Edward Lister, UK Government Adviser / Chairman, Homes & Communities Agency / Former Deputy Mayor of London
- Steven Morgan, Senior Partner, Cluttons
- Dr Tommy Weir, renowned adviser and author of Leadership Dubai Style
- Chris Kelsey, Chief Executive, Cazza Construction Technologies
- Maysa Sabah, Managing Director, MENA region, Affordable Housing Institute
- Neil Walmsley, Director, Middle East Planning Leader, Arup
- Peter Morris, Chief Economist, FlightGlobal

*(Further speakers to be announced)*

### The UK delegation

- Sir Edward Lister, Special Adviser to the UK DiT / Chairman, Homes & Communities Agency / former Deputy Mayor of London
- Jackie Sadek, chief executive, UK Regeneration/Chairwoman, Northern Gateway Development Zone - Cheshire
- Pete Gladwell, Head of Public Sector Partnerships, Legal & General Investment Management – Real Assets
- Duncan Sutherland, Chief Executive, Sigma Capital/HS2 board member
- Paul Marsh, CEO, Holistic Capital
- Beverley Churchill, Brand Director, Capco
- Peter Morris, Chief Economist, FlightGlobal

*(Further delegates to be announced)*

### 8.30am-9.30am

Breakfast networking

### 9.30am-9.40am

Welcome from **Damian Wild, Editor of EG** and moderator of the event

### 9.40am-10.10am

## Keynote presentation – Expo 2020: ready to impress the world

By **Simon Clegg**, Chief Operating Officer, Expo 2020

Dubai hosts the 13th World Expo, a six-month showcase expected to attract 25 million visitors from 180 countries, who will come together under the headline theme: **Connecting Minds, Creating the Future**. Expo 2020 aims to position Dubai as the world's greatest tourism destination.

Taking shape over 438 hectares in Dubai South District, Expo 2020 is the biggest global venture on the horizon for the emirate and will spur projects expected to generate \$23 billion by 2021.

This keynote will outline the economic and cultural magnitude of Expo 2020 as well as how an emirate of 2.7m people is going about delivering one of the biggest global showcases.

**10.10am-11.00am**

### Panel discussion

#### Growth Innovation Investment

Dubai and the UK are global economic powerhouses, international centres of tourism and ports of overseas trade, but they must evolve and innovate to meet the challenges of population growth. How are authorities and the private sector responding in terms of infrastructure and the built environment while maintaining their reputations as global standard-setting centres of commerce and smart cities? Where and what are the priorities, what are the opportunities for investment and who are the cities' global rivals?

#### The session will cover

- Drivers of population growth
- Public / sovereign / private sector investment /collaboration
- Hubs / financial centres / cluster effect
- Attracting international investment/ global occupiers
- Building a world class, smart city
- Transport infrastructure
- How important are skylines?
- Comparisons/lessons shared between UK and ME
- Impact of global economic environment
- Regeneration and urban planning
- Growth sectors

#### Chaired by

Damian Wild, Editor, EG

#### Panel

Steve Morgan, Senior Partner, Cluttons

Chris Kelsey, Chief Executive, Cazza Construction Technologies

*(Further speakers to be announced)*

**11.00am-11.15am**

## Research Presentation – International investment trends and projections

By Faisal Durrani, Head of Research, Cluttons

11.15am-11.25am

Coffee break

11.25am-12.15pm

### Panel discussion

#### The Power and the Potential of World-Class Aviation

Aviation has the power and the potential to drive economies. Major upgrades of ageing aviation hubs in Muscat, Abu Dhabi and Doha, and Dubai's new airport mega hub, billed as the world's first aerotropolis, plus bold expansion plans by Qatar Airways, signal ambitions in the Middle East to put itself at the heart of global trade and tourism opportunities.

These Gulf hubs are perfectly placed to tap into many new and emerging markets in Asia and Africa. How have they already delivered economically to their respective cities, and how will they continue to do so?

#### The session will cover

- What does the global mega airport hub of tomorrow look like?
- Aerotropolis vs airport
- Are Middle East Airports competing with each other or other world cities?
- What are the lessons for the UK as it wrestles with its own airport expansion plans?
- Projected capacity issues and impact of expansions
- What infrastructure investment is essential to the success of airport expansion?
- How crucial is airport infrastructure to a city's global reputation?
- Where is the best place to put an airport?
- Impact on commercial property values of airport development.

#### Chaired by

Damian Wild, Editor, EG

#### Panel

Presentation by Peter Morris, Chief Economist, FlightGlobal

*(Further speakers to be announced)*

12.15pm-1.15pm

Networking lunch for all delegates

1.15pm-2.05pm

### Panel discussion

#### Dubai: A Place for Everyone

Dubai wants to attract 20 million visitors per year by 2021, trading on dramatic towers, mega-attractions and major hotel and leisure facilities to draw them in. Access to a diverse workforce is essential to making this happen, and that workforce needs housing that is

affordable. Likewise in the UK where economic and population growth have driven house prices out of the reach of average Londoners.

In this session, experts discuss nuanced plans to deliver housing to scale, the scope and innovation that can be achieved through public private partnerships, the challenges in delivering, the investor opportunities and more.

#### **This session will cover**

- Attraction of residential markets in the UK and ME to global investors
- Cost of living and the range of affordability
- Shared lessons eg. Policy/ public and private sector responsibilities
- Middle Eastern investment in the UK's residential sector and vice versa
- The role of housing in attracting the right workforce

#### **Chaired by**

Damian Wild, Editor, EG

#### **Panel**

- Sanjay Manchanda, Chief Executive Officer, Nakheel
- Sir Edward Lister, UK Government Adviser / Chairman, Homes & Communities Agency / Former Deputy Mayor of London
- Maysa Sabah, Managing Director, MENA region, Affordable Housing Institute
- Neil Walmsley, Director, Middle East Planning Leader, Arup

**2.05pm-3.05pm**

#### **Closing presentation**

**Innovative Leadership and Leadership Dubai Style**

By Dr Tommy Weir, renowned adviser and author

**3.05pm-4.00pm**

#### **Refreshments and networking**

**4.00pm-6.00pm**

**By invitation only** tour of [Deira Islands](#), hosted by Nakheel

**7.30pm-late**

**By invitation only** Exclusive dinner with speakers, UK delegation and event partners

#### **RSVP and further information**

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