



The Middle East
Real Estate
Forum

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UK delegation

- Sir Edward Lister, Adviser to the UK DiT / Chairman, Homes & Communities Agency / former Deputy Mayor of London
- Jackie Sadek, Chief Executive, UK Regeneration/Chairwoman, Northern Gateway Development Zone - Cheshire
- Pete Gladwell, Head of Public Sector Partnerships, Legal & General Investment Management – Real Assets
- Simon Green, Partner, Charles Russel Speechleys
- Duncan Sutherland, Chief Executive, Sigma Capital/HS2 board member
- Simon Marshall, Joint Chief Executive, Scarborough International Properties
- Paul Marsh, CEO, Holistic Capital
- Beverley Churchill, Brand Director, Capco
- Peter Morris, Chief Economist, FlightGlobal
- Savannah de Savary, Founder & CEO, IndustryHub and Built-ID
- Damian Wild, Editor, EG

Biographies

Sir Edward Lister Adviser to the UK DiT / Chairman, Homes & Communities Agency / former Deputy Mayor of London



Sir Edward Lister is Chairman of the Homes and Communities Agency which is the government body responsible for delivering the housing that the UK needs, with a £3 billion fund to help it do so.

The chairman of the HCA is appointed by the Secretary of State for Communities and Local Government and has particular responsibility for providing effective strategic leadership of the agency.

Sir Edward has considerable experience of the housing sector. For five years he was London's Deputy Mayor for policy and planning and chief of staff at the Greater London Authority (GLA).

Sir Edward is also an adviser to the UK government's Department for International Trade.

Jackie Sadek, Chief Executive, UK Regeneration/Chairwoman, Northern Gateway Development Zone – Cheshire



Jackie Sadek started her career in urban regeneration at the London Docklands Development Corporation before joining Stanhope plc, where she worked on Broadgate, Stockley Park, Chiswick Park and Kings Cross.

In the 1990s she joined the site acquisition team at Tesco plc, pioneering the “homes above shops” format, before forming the Paddington Regeneration Partnership in 1988 on behalf of all the Paddington developers and creating a fully integrated mixed use development at a national transport hub. She went on to lead a number of large scale projects in the public sector, notably Kent Thameside and Park Royal, before serving as Head of Regeneration for CB Richard Ellis from 2007 to 2010.

Jackie has more than 20 years’ experience in property development, managing large-scale urban regeneration projects and public-private sector partnerships. She is expert in stakeholder engagement and in the development of complex land ownership partnerships to bring forward difficult sites, including securing funding for local economic benefits arising from the development process. As a national spokesperson on regeneration matters and a speaker and broadcaster on regeneration issues, she is chief executive of UK Regeneration. Jackie Sadek was the policy adviser to Greg Clark MP, the Minister for Cities, between March 2014 to 2015.

In 2016 Jackie was appointed Chair of the Northern Gateway Development Zone.

The Zone was launched at MIPIM UK by Housing Minister Brandon Lewis and Northern Powerhouse Minister Baroness Williams. It brings together two Local Enterprise Partnerships (Stoke-on-Trent and Staffordshire, Cheshire and Warrington) and seven local councils, with the explicit mission of breaking down the barriers to business growth and enterprise, supercharged by the stimulus of High Speed 2 investment.

Since then the Northern Gateway has gained further significant backing from Government at the highest levels. With HS2 connectivity, astride the M6, and focused around the key urban growth pillars of Crewe, Stoke-on-Trent and Stafford, it fuses the powerhouses of the north and the midlands.

Pete Gladwell, Head of Public Sector Partnerships, Legal & General Investment Management
– Real Assets



Pete Gladwell, Head of Public Sector Partnerships, L&G Real Assets

Pete leads L&G's direct investments into partnerships with RIO/UKTI, Registered Providers, Universities, NHS Trusts, Local Authorities, and central government.

Pete was formally a Senior Analyst in DTZ Research and enjoyed an erstwhile life as a youth worker for seven years.

Pete is a Member of Oxford University, holding an MA (Oxon) in Computation. He is also a Trustee for the Young Foundation, which works to create a more equal and just society through social innovation.

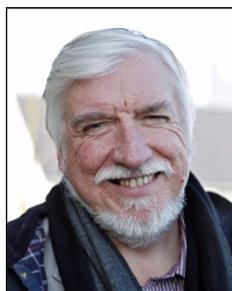
Simon Green, Partner, Charles Russel Speechleys



Simon is the head of Charles Russell Speechleys' Doha office and the head of Real Estate in the Middle East. Having been based in the Middle East since 2008, Simon specialises in real estate and construction matters. His main areas of expertise are large scale mixed use developments and infrastructure projects (particularly PPPs), city centre redevelopments, real estate investment, real estate management, real estate finance and hotels and hospitality. Simon advises a variety of corporates, financial institutions, government and quasi-government entities, high profile individuals, contractors and consultants in Bahrain, Qatar and across the GCC. He has also advised on the financing of acquisitions and developments using both conventional and Islamic finance structures.

Simon has co-authored a number of recent publications relating to real estate in the GCC, is a regular contributor to one of Bahrain's leading property journals and has spoken at a number of real estate events over the last several years including the Bahrain Property Exhibition, Gulf Engineering Forum and The Hotel Technology Forum.

Duncan Sutherland, Chief Executive, Sigma Capital/HS2 board member



Duncan Sutherland is the Group Regeneration Director for Sigma Capital PLC and Chairman of Sigma Inpartnership Ltd. Sigma works in partnership with local government and has just announced an innovative fund for a £1b new private rented sector housing portfolio for 10,000 houses throughout the North and the Midlands.

Duncan is a Non- Executive Director on the Board of High Speed 2 and sits on Birmingham CC's Curzon St Regeneration Board; was a NED on the board of British Waterways; is a member of the RIO Advisory Board (part of UKTI); and a Trustee of the South Bank Sinfonia. Previously, Duncan was Director of City Development for Coventry City Council; Director at Inner City Enterprises PLC; and was also the Chief Executive of The EDI Group Ltd.

Simon Marshall, Joint Chief Executive, Scarborough International Properties



Simon works across all divisions of the Scarborough Group on major strategic and capital-raising projects and currently heads up the China growth opportunities business. He is a senior investment professional with over 16 years' experience across multiple disciplines, including private equity, corporate, project, real estate and leveraged finance. Prior to joining Scarborough, Simon held roles as a senior executive at private equity firm, Beaubridge LLP and as an investment director with US hedge fund, D.E. Shaw & Co. Simon is a graduate of Magdalene College, Cambridge with a BA and MA in Modern Languages.

Beverley Churchill, Brand Director, Capco.



Beverley has a career spanning over 20 years in the retail and property industries specialising in building brands and making great places. During this time she has worked for both Tesco and Selfridges, where she was part of the team which reinvigorated the once ailing department store, turning it into one of the most respected retail flagships in the world.

For the past decade she has worked for Capco, the London property company behind the reinvention of Covent Garden and the transformation plans for Earls Court. As Creative Director of Capco iD, the specialist function within the group that unites creativity, insight, marketing and communications in one team, she brings a different perspective and adds strategic value to the businesses place-making activities.

Paul Marsh, CEO, Holistic Capital



Paul Marsh is a private sector specialist in major capital projects, most recently heading the team delivering a €850 Million GDV mixed use development in the CEE Region.

Having successfully led multi-national teams, on highly demanding and technical projects, demonstrating communication skills of the highest standards, Paul has developed a strong and clear focus on the strategic objectives required to deliver complex development projects.

With a strong background in both project Finance and Delivery, Paul brings extensive experience to lead the Holistic Capital team, across all areas of major strategic development projects.

Paul has recently completed a very successful commission with the UK Government, assembling a UK- wide portfolio of major real estate investment opportunities.

Since 2013, Paul has led the team to assemble a portfolio of £175BN of UK Real Estate investment assets, and together with colleagues in the UK and Overseas, facilitated over £8.45BN of investment into these projects.

Paul also had responsibility for developing new strategic initiatives across Whitehall departments to accelerate successful investment and development activity.

Paul brings this experience to Holistic Capital, combining the expertise in investment, commercial real estate with a comprehensive understanding of Government relations.

Peter Morris, Chief Economist, Flight Ascend Consultancy (FlightGlobal)



Peter Morris is FlightAscend's Chief Economist, and is responsible for projects concerning airports, airlines, market demand analysis, forecasting and new aircraft and product research.

Prior to joining Ascend's Consultancy team in 2003, Peter Morris was IATA's Chief Economist and headed the IATA Research Consultancy Department. Over the previous ten years he built up the Aviation Information & Research Dept for IATA to be one of the Industry's leading suppliers of Market Research, Statistical and Forecasting Information.

He has been responsible for the direction and management of more than fifty international studies in the areas of aviation strategy, forecasting, business travel, marketing, market research, performance benchmarking, operational research, economic studies, pricing research, new product research and cargo. He is a regular media commentator on issues connected with aviation policy and industry trends.

Savannah de Savary, Founder & CEO, IndustryHub / Built-ID



Savannah is hot property in Property tech. She founded Industry Hub, an online platform and professional community that connects real estate developers with consultants.

The platform is Built-ID, which enables members to instantly identify the project teams behind properties and to showcase their work and collaborations to an international audience of potential clients, investors and joint venture partners.

Savannah was working as a developer at a NYC-based development firm when she set up the tool in 2016 after discovering the absence of a trusted shortcut for connecting to the right professionals.

She is now able to take the tool fully to market after securing £1.1m investment from a range of backers in the US and UK including Nick Leslau, Nigel Wray and Sandy Gumm, and property technology venture capital group, Pi Labs.

Built-ID has signed up a number of firms from across the property spectrum, including CBRE, Capital & Counties, SOM, FARRELLS and Lipton Rogers. To date, the site has amassed over 19,000 developments listed across 110 countries.

Damian Wild, Editor, EG



Damian Wild became editor of Estates Gazette in September 2009. Before joining, he was group editor in chief of Incisive Media's business and finance titles, including Accountancy Age and Financial Director, as well as a number of related websites. Prior to that, he spent five years as editor of Accountancy Age. During his time with the group, the titles won several awards for their innovative use of online media.

Damian had previously written for a number of newspapers, magazines and online publications in the UK and Hong Kong including CNN's financial news website in London. He also worked on the South China Morning Post's business desk during the handover to China in 1997.

