



**FARNBOROUGH**  
INTERNATIONAL  
**AIRSHOW**  
16-22 JULY 2018



**APPLICATION TO EXHIBIT**

**Secure your space for the  
NEW LOOK FIA 2018**

**16 - 22 July 2018**

**Please return completed form to:**  
Farnborough International Ltd,  
ShowCentre, ETPS Road, Farnborough,  
Hampshire, GU14 6FD, United Kingdom

**Tel:** +44 (0) 1252 532800  
**Fax:** +44 (0) 1252 376015  
**Email:** [exhibit@farnborough.com](mailto:exhibit@farnborough.com)

**EXHIBITING COMPANY DETAILS**

This address will be used for mailing and operational purposes unless otherwise requested

Company Name:	
Fascia Name (used for your stand name board for shell scheme stands only):	
Address:	
	Town/City:
Postcode:	Country:
Tel (+country code):	Fax:
Email:	
Contact Name:	Job Title:
Twitter Handle**:	Purchase Order Number:

Are you the primary\* contact for this company's participation at FIA2018? Yes  No

\*The primary contact will be granted access to E-Net (Exhibitor Network), an online tool to organise show participation and purchase services.


\*\*By declaring your Twitter handle you are agreeing that Farnborough International Limited can utilise it in their Social Media Marketing.

**AGENT OR CONTRACTOR RESPONSIBLE FOR EXHIBITOR PARTICIPATION**

Are you organising participation at FIA2018 on behalf of the exhibiting company? Yes  No

Any agent or contractor applying on behalf of an exhibiting company is required to provide a signed statement from a Director of the Company, authorising them to apply and/or purchase space on behalf of the Exhibitor. This form must not be submitted without the signed statement.

Company Name:	
Address:	
	Town/City:
Postcode:	Country:
Tel (+country code):	Fax:
Email:	
Contact Name:	Job Title:

Is the company applying as part of a pavilion or group stand?	Yes <input type="checkbox"/>	No <input type="checkbox"/>
Indicate the name of the group if applicable:		
Is the company a member of 	Yes <input type="checkbox"/>	No <input type="checkbox"/>
How did you hear about the Farnborough International Airshow 2018?		

**IS THE COMPANY AN SME? (SMALL AND MEDIUM-SIZED ENTERPRISE)** Please tick the category below:

COMPANY CATEGORY	EMPLOYEES	TURNOVER	(OR) BALANCE SHEET TOTAL
Medium-sized <input type="checkbox"/>	<250 <input type="checkbox"/>	< € 50 m <input type="checkbox"/>	< € 43 m <input type="checkbox"/>
Small <input type="checkbox"/>	<50 <input type="checkbox"/>	< € 10 m <input type="checkbox"/>	< € 10 m <input type="checkbox"/>

**INVOICE INFORMATION**

Invoices should be addressed to: Exhibitor Address  Agent/Contractor Address

Please fill in the invoicing address below (if different from above addresses)

For the attention of:		
Company Name:		
Address:		
Town/City:	Postcode:	Country:
Tel (+country code):	Fax:	Email:
Contact Name:	Job Title:	

NB. Please ensure that the invoice address is correct.

## DATA PROTECTION

The information from your application will be retained by Farnborough International Limited to facilitate your participation in the Exhibition. We may provide your personal data to Contractors to facilitate your participation in the Exhibition.

Tick here if you **do not** wish to be kept informed about other relevant Farnborough International Ltd events.

### 1. EXHIBITION HALL – SHELL SCHEME STANDS (See Exhibition Regulations Sections A & B)

SHELL SCHEME STAND TYPE	HALL 1* EARLY BOOKING Deadline 30/06/2017 Price per unit	HALL 1* STANDARD FROM 01/07/2017	HALLS 2, 3, 4 EARLY BOOKING Deadline 30/06/2017 Price per unit	HALLS 2, 3, 4 STANDARD FROM 01/07/2017	NO. OF UNITS	TOTAL
<b>9 sq m 'First Time Exhibitor' Shell Scheme</b> <ul style="list-style-type: none"> <li>3m x 3m includes furniture</li> <li>Available only to companies exhibiting at FIA for the first time in 2018</li> <li>Limited availability in specific locations</li> </ul>	£4,487	£4,598	£4,273	£4,379		£
<b>12 sq m Shell Scheme</b> <ul style="list-style-type: none"> <li>3m x 4m</li> <li>Limited availability in specific locations</li> </ul>	£5,742	£6,023	£5,468	£5,736		£
<b>12 sq m 'Premium' Shell Scheme</b> <ul style="list-style-type: none"> <li>3m x 4m includes furniture</li> <li>Limited availability in specific locations</li> </ul>	£6,795	£7,129	£6,472	£6,789		£
<b>15 sq m Shell Scheme</b> <ul style="list-style-type: none"> <li>3m x 5m</li> </ul>	£7,178	£7,530	£6,836	£7,171		£
<b>15 sq m 'Premium' Shell Scheme</b> <ul style="list-style-type: none"> <li>3m x 5m includes furniture</li> </ul>	£8,391	£8,803	£7,992	£8,383		£
<b>18 sq m Shell Scheme</b> <ul style="list-style-type: none"> <li>3m x 6m</li> </ul>	£8,614	£9,036	£8,204	£8,606		£
<b>18 sq m 'Premium' Shell Scheme</b> <ul style="list-style-type: none"> <li>3m x 6m includes furniture</li> </ul>	£10,070	£10,563	£9,590	£10,060		£
Preferred Location 1						
Preferred Location 2						
Preferred Location 3						
Section 1 Subtotal						£

### 2. EXHIBITION HALL – SPACE ONLY (See Exhibition Regulations Sections A & B)

EXHIBITION SPACE TYPE	HALL 1* EARLY BOOKING Deadline 30/06/2017 Price per unit	HALL 1* STANDARD FROM 01/07/2017	HALLS 2, 3, 4 EARLY BOOKING Deadline 30/06/2017 Price per unit	HALLS 2, 3, 4 STANDARD FROM 01/07/2017	NO. OF UNITS	TOTAL
<b>Self Build Perimeter Space</b> <ul style="list-style-type: none"> <li>15 sq m areas of 3m x 5m</li> </ul>	£7,178	£7,530	£6,836	£7,171		£
Preferred Location						
<b>Self Build Stand Space</b> <ul style="list-style-type: none"> <li>Minimum of 48 sq m</li> </ul>	£327	£343	£311	£326		£
<b>Self Build Stand Space Premium</b> <ul style="list-style-type: none"> <li>Island with four open sides</li> </ul>	–	–	£320	£336		£
<b>Self Build Stand Space</b> <ul style="list-style-type: none"> <li>Additional Upper Level</li> </ul>	£164	£172	£156	£164		£
Preferred Location						
Preferred Dimensions						
Section 2 Subtotal						£

#### PLEASE NOTE:

If you Re-book at the Early Booking Rate and need to extend your space at a later date, the additional space will be subject to availability and will be charged at the prevailing rate at time of booking of the additional space.

\* Hall 1 will be open from Monday 16th - Sunday 22nd July 2018. Please note that all exhibition stands in Hall 1 must remain operational for the full seven days

**3. OUTDOOR EXHIBITION SPACE** (SEE EXHIBITION REGULATIONS SECTIONS A & B)

EXHIBITION SPACE TYPE	EARLY BOOKING Deadline 30/06/2017 Price per sq m	STANDARD FROM 01/07/2017	NO. OF SQ M	TOTAL
<b>Outdoor Space for Exhibits</b> • Minimum of 15 sq m	£136	£142		£
<b>Outdoor Space for Exhibitor Supplied Buildings</b> (total sq m of building is chargeable including upper level)	£287	£301		£
Preferred Location				
Preferred Dimensions				
Section 3 Subtotal				£

**4. BUSINESS CHALETs** (See Exhibition Regulations Sections A and C)

BUSINESS CHALET TYPE	EARLY BOOKING Deadline 30/06/2017 Price per unit	STANDARD FROM 01/07/2017	NO. OF SQ M	TOTAL
<b>Single Storey Chalet Type 1</b> • 100 sqm (10m x 10m) • 3m deep balcony	£45,911	£48,162		£
<b>Single Storey Chalet Type 2</b> • 120 sq m (10m x 12m) • 2m deep balcony	£53,786	£56,422		£
<b>Double Storey Chalet</b> • 300 sq m (150 sq m per floor) (10m x 15m) • 2.5m balcony	£106,880	£109,526		£
Preferred Location				
Section 4 Subtotal				£

**5. ROW A CHALETs**

ROW A CHALET TYPE	EARLY BOOKING Deadline 30/06/2017 Price per unit	STANDARD FROM 01/07/2017	NO. OF SQ M	TOTAL
<b>80 sq m Row A Chalet</b> (8m x 10m)	£36,729	£38,530		£
<b>100 sq m Row A Chalet</b> (10m x 10m)	£45,911	£48,162		£
<b>120 sq m Row A Chalet</b> (12m x 10m)	£53,786	£56,422		£
<b>150 sq m Row A Chalet</b> (15m x 10m)	£67,231	£70,527		£
<b>200 sq m Row A Chalet</b> (20m x 10m)	£90,514	£94,951		£
Preferred Location				
Section 5 Subtotal				£

**6. BRAND ENHANCEMENT**

ITEM	PRICE	QTY	TOTAL
<b>Logo on website</b> Immediate brand exposure (24 months) (Limited availability) (URL included)	£995		£
Company URL			
Section 6 Subtotal			£

Subtotal of sections 1 + 2 + 3 + 4 + 5 + 6	£
VAT @ the prevailing rate	£
Total including VAT	£
Deposit on application	£

## DECLARATION

This application form, when completed and submitted is a binding agreement between you and Farnborough International Ltd based on the terms which can be found on the following pages. I therefore confirm I am authorised to submit this application form.

Signed:
For and on behalf of:
Name:
Job Title:
Date:
I confirm I am authorised to sign this form on behalf of the exhibiting company: <input type="checkbox"/>
The signed Application to Exhibit Form represents a Contract between the Exhibitor (or their Agents) and the Organisers. By signature of this Application to Exhibit Form, the Exhibitor hereby accepts and agrees to be bound by the Terms and Conditions of Exhibition as stated below which, for the avoidance of doubt, also include the Exhibition Regulations, and which the Exhibitor confirms to have read in their entirety, together with any amendments or additions which may subsequently be issued by the Organisers.

## PAYMENT INFORMATION

All bank charges and transfer charges must be paid for by the Exhibitor. Remittances from abroad must include the amount of the payment plus the amount of the bank/transfer charges and be made by International Money Order or Bankers Draft in £ Sterling drawn on a UK Bank. If the payment for Exhibition Space is made by Bank Transfer, the Exhibitor (and/or Agent) shall pay all bank charges in full clearly indicating that there shall be "no charges to beneficiary" on the transfer order(s). A copy of the transfer order(s) must be attached to the completed Application to Exhibit Form.

Bank Address:	Bank Details:
Barclays Bank PLC 90-93 Broad Street Reading Berkshire RG1 2AP	Account: Farnborough International Limited Sort Code: 20-71-03 Account No.: 63589714 IBAN Code: GB88 BARC 207103 63589714 BIC Code: BARCGB22

**Please return completed form to:**  
Farnborough International Limited,  
ShowCentre, ETPS Road,  
Farnborough,  
Hampshire,  
GU14 6FD,  
United Kingdom

Tel: +44 (0) 1252 532800  
Fax: +44 (0) 1252 376015  
Email: [exhibit@farnborough.com](mailto:exhibit@farnborough.com)

## TERMS & CONDITIONS RELATING TO SALES OF EXHIBITION SPACE AT FARNBOROUGH INTERNATIONAL AIRSHOW 2018 (FIA 2018)

These terms are entered into between Farnborough International Limited, a company registered in England and Wales with company number 1765250 and with a registered office at ShowCentre, ETPS Road, Farnborough, Hampshire, GU14 6FD, United Kingdom, Organisers of the Farnborough International Airshow 2018 and the Exhibitor.

### INTRODUCTION

The 51st Farnborough International Airshow 2018 ("Exhibition") will take place at Farnborough Airport, Farnborough, Hampshire, UK from 16th July 2018 to 22nd July 2018.

This application form ("Application") when completed and submitted is a binding agreement between You and Farnborough International Limited, a company registered in England and Wales with company number 1765250 of ShowCentre, ETPS Road, Farnborough, Hampshire, GU14 6FD, United Kingdom, organisers of the Farnborough International Airshow 2018 ("Organisers", "We" or "Us").

If You have any questions about this Application or the Exhibition, please contact the Organisers:

Tel: +44 (0) 1252 532800  
 Fax: +44 (0) 1252 376015  
 E-Mail: [exhibit@farnborough.com](mailto:exhibit@farnborough.com)  
 Website: [www.farnborough.com](http://www.farnborough.com)  
 Post: Farnborough International Ltd,  
 ShowCentre, ETPS Road,  
 Farnborough, Hampshire  
 GU14 6FD, United Kingdom

### OPERATIVE TERMS

These terms and conditions together with Exhibition Regulations ("Regulations") govern Your participation at the Exhibition.

#### 1. APPLICATION TO EXHIBIT

1.1. This Application covers only the Indoor Exhibition, Outdoor Exhibition and Business Chalets. Applications related to exhibition of aircrafts should be completed on a different form.

#### 2. ELIGIBILITY TO EXHIBIT

2.1. The Exhibition is intended for aerospace and defence products and services.

#### 3. BOOKING PROCEDURE

3.1. This Application must be completed and signed by Your authorised representative or Your Agent.

3.2. By submitting the completed Application You accept the Organisers' offer to allocate You with the Exhibition space on the terms and conditions contained in this Application and by doing so You enter into a binding agreement with the Organisers.

3.3. The date of Application shall be deemed to be the date of receipt of the application at the Organisers' offices, either by post, facsimile or electronically.

3.4. The Organisers do not accept responsibility for network, computer or software failures of any kind, which may restrict or delay the sending or receipt of Your

Application. Proof of sending is not proof of receipt.

3.5. We will acknowledge the receipt of Your Application within 14 days. Please contact Us if You do not hear from Us within 14 days of submission.

3.6. The Organisers reserve the right to refuse any application, remove Your employees or contractors from the Exhibition site or request You to remove any exhibits. The Organisers can cancel Your participation in Exhibition for convenience in which case the Organisers will refund Your payment to You.

3.7. The Organisers can vary the layout of the booked space and the size and location of any stand at any time and substitute space allocations.

3.8. Space should be applied for on the basis of a perimeter surrounding the exhibits together with any necessary area to provide clearance for moving parts, walkways between exhibits, and any necessary supporting equipment. No exhibit or stand fit may protrude into the gangways between the stands.

3.9. If You are an organiser of a group or a pavilion You will be required to purchase a block of space which You can then divide between Your clients but it is You, not Your clients, who remain liable for the payment of the booked block of space. Please note that You must allow sufficient space for walkways to meet our health and safety rules.

3.10. All exhibitors will enjoy the same rights and privileges. The Organisers will allocate space to meet considerations of the Exhibition layout and any height restrictions. Previous participation in the Farnborough International Airshow does not give you any absolute right to preferred sites.

3.11. Outdoor exhibition space is available for exhibits which are too large to be accommodated in the indoor exhibition, e.g. large weapon and radar systems and ground support equipment.

#### 4. PAYMENT TERMS

##### 4.1. Payment Schedule:

4.1.1. Application completed and submitted prior to 30th June 2017 shall be accompanied by a deposit payment equivalent to a minimum of 10% (ten per cent) of the total value of the booked exhibition space (including VAT at the prevailing rate). All deposit payments are non-refundable.

The Organisers will send your second invoice for the second deposit payment equivalent to 40% (forty per cent) of the total value of booked Exhibition space (including VAT at the prevailing rate) after 1st July 2017. You shall pay this deposit/invoice within 30 days of the date of the invoice. The Organisers will send Your third invoice for the remaining deposit/ value of the booked Exhibition space (including VAT at the prevailing rate) after 8th January 2018. You shall pay this invoice within 30 days of the date of the invoice.

4.1.2. Application completed and submitted on and after 1st July 2017 but before 8th

January 2018 shall be accompanied by a deposit payment equivalent to a minimum of 50% (fifty per cent) of the total value of the booked Exhibition space (including VAT at the prevailing rate). The deposit payment is non-refundable. The Organisers will send Your second invoice equivalent to remaining 50% (fifty per cent) for the remaining value of the booked Exhibition space (including VAT at the prevailing rate) after 8th January 2018. You shall pay this invoice within 30 days of the date of the invoice.

4.1.3. Application completed and submitted on and after 8th January 2018 shall be accompanied by the payment of the full fee for the booked Exhibition space (including VAT at the prevailing rate).  
 Note: With Your submission of the completed Application form You become liable for the full payment of the Exhibition fees. The payment schedule is designed for Your convenience only to allow You to pay for Your contracted space/chalet in instalments.

4.2. If You fail to make any payment by the due date for payment, then You shall pay interest on the overdue amount at the rate of 4% (four per cent) per annum above the Bank of England's base rate. Such interest shall accrue on a daily basis from the due date until actual payment of the overdue amount. You shall pay the interest together with the overdue amount.

4.3. All payments must be made in Pounds Sterling by electronic funds transfer to Farnborough International Limited. Please include the invoice number or client code on the payment reference.

4.4. If You are a VAT exempt exhibitor please provide an official valid VAT exemption certificate.

4.5. You must pay all bank charges and transfer charges.

4.6. Remittances from abroad must be by electronic funds transfer in Pounds Sterling.

##### 4.7. Bank Details:

Account: Farnborough International Limited  
 Sort Code: 20-71-03  
 Account No: 63589714  
 SWIFT Code: BARCGB22  
 IBAN Code: GB88BARC  
 20710363589714  
 BIC Code: BARCGB22  
 Bank Address: Barclays Bank Plc  
 90-93 Broad Street  
 Reading, Berkshire  
 RG1 2AP  
 United Kingdom

#### 5. WITHDRAWAL FROM EXHIBITION

5.1. To withdraw from the Exhibition, in whole or in part, after signature and submission of Your Application, You shall give written notice of such withdrawal to the Organisers.

5.2. If you withdraw before 30th June 2017 we will retain your 10% deposit as a cancellation charge. If you have not paid your deposit a cancellation charge equal to 10% (ten per cent) of the Exhibition charges remains due.

5.3. If you withdraw, in whole or in part, after 30th June 2017 but before 7th January 2018 we will retain your 10% and 40% deposit as a cancellation charge. If you have not paid your deposit, we will charge a cancellation fee equal to 50% (Fifty per cent) of the Exhibition charges.

5.4. If You have not paid Your deposit in accordance with clause 4.1.1 or 4.1.2 as applicable, a cancellation charge equal to the amount of Your deposit payment remains due.

5.5. If You withdraw, in whole or in part, from the Exhibition on or after 7th January 2018, We will retain 100% (one hundred per cent) of the Exhibition fees paid by You. If You have not paid Your Exhibition fees, a cancellation charge equal the value of your Exhibition fees remains due.

#### 6. SUBLETTING

6.1. None of the space, including chalets, may be assigned, sublet or shared without the written agreement of the Organisers.

#### 7. SELLING

7.1. You must not promote any product or service within the Exhibition site which does not fall within the categories of products listed in the Regulations and require Export Control license.

7.2. You must not sell any merchandise without the express written permission of the Organisers.

#### 8. OUTDOOR AREA

8.1. You may provide buildings of Your own design within the outdoor exhibition area that You have been allocated and contracted for. Please contact the Organisers for further information.

#### 9. STATUTORY REQUIREMENTS

##### 9.1. Legal Compliance

9.1.1. You must comply with all applicable laws, regulations and codes of practice applicable to Your participation in the Exhibition prior to, during or after the Exhibition, including but not limited to advertising standards, Export Control laws, Equality Act 2010, Bribery Act 2010 and the Modern Slavery Act 2015

9.1.2. You are responsible for ensuring that Your employees, agents, contractors, servants and agents comply equally with all laws applicable to You and them.

9.1.3. Organisers shall not be liable under any circumstances for Your failure to comply with Export Control laws. You can seek guidance from the Export Control Organisation as to how the Export Control laws impact Your exhibition activities. By submitting this Application, you confirm the products and services offered by You are compliant with Export Control laws and regulations.

9.1.4. You shall indemnify the Organisers for any claims, costs, expenses, liabilities and damages that the Organisers may suffer or incur as a result of any breach by You or Your contractors of this section 9.

## 9.2. Employment and Immigration

**9.2.1.** You must comply with immigration and asylum laws, especially with the Immigration, Asylum and Nationality Act 2006 for all Your staff, contractors and subcontractors and ensure that they have the right to work in the UK.

**9.2.2.** You must ensure that Your employees, contractors and subcontractors working in the UK receive the national minimum wage.

**9.2.3.** You shall conduct Your industrial relations in accordance with good practice and observe codes of practice issued from time to time by the Department of Work and Pensions and the Advisory Conciliation and Arbitration Service.

## 9.3. HEALTH AND SAFETY

**9.3.1.** Your stand must be manned at all times including exhibition halls, outside site or static aircraft exhibition during the opening hours of the Exhibition. We may restrict Your participation at future events if Your stand is unmanned.

**9.3.2.** You must comply, and You must ensure that Your employees, contractors, servants and agents comply, with all Health and Safety legislation or regulations as well as with the Organisers' Health and Safety Site Rules relevant to Your participation in the Exhibition.

**9.3.3.** Please be aware that the local authority Health and Safety inspectors will make regular inspections of the site as work progresses. The penalties for non-compliance can be severe, including the issue of prohibition notices.

**9.3.4.** The Organisers will have on site a dedicated Health and Safety team to monitor, advise and assist You to comply with Health Safety laws and the site rules. They can remove from Exhibition anyone who breaches the law or site rules.

## 9.4. Harmful Emissions

**9.4.1.** You must ensure that equipment being demonstrated e.g. lasers, nuclear equipment, does not emit radiation or gases which are potentially harmful to human life.

## 9.5. Pollution Control

**9.5.1.** You must not deposit any waste or dangerous substance on Farnborough Airport, including the Exhibition site.

**9.5.2.** You must inform the Organisers immediately on becoming aware of release into the environment, spilling, or deposit onto Farnborough Airport, including the Exhibition site, of any dangerous substance.

**9.5.3.** If the pollution was being caused by You, Your employees, contractors, agents, representatives or guests, then You will be responsible for all the Organisers' costs in carrying out of all works that shall be necessary to restore Farnborough Airport, including the Exhibition site, in order to satisfy all relevant authorities.

**9.5.4.** You shall indemnify and keep the Organisers indemnified, against all actions, claims, costs, damages, expenses, losses

and demands and any potential liability arising from the presence of any dangerous substance that the Organisers may have in respect of any pollution caused by You or any person acting under Your control.

## 10. LOSS, DAMAGE OR INJURY

**10.1.** You will be held responsible for any personal injury, or loss of or damage to property (including any exhibits) howsoever caused by You, Your contractors, subcontractors, servants or agents.

**10.2.** You are required to obtain and provide to the Organisers insurance protection for any third party risks with a minimum cover of £5,000,000 (five million pounds). You must ensure that the Organisers are covered by such insurance protection in respect of Your participation in the Exhibition. In the event that You do not have an adequate insurance prior to the Exhibition You can apply to the Organisers' insurance brokers for cover. Please contact the Organisers for more information. You will not be allowed access to the Exhibition site if You do not have the relevant insurance.

**10.3.** Display Aircraft are subject to additional insurance requirements as set out in the Flying Regulations.

## 11. LIABILITY

**11.1.** The Organisers do not accept any liability and will not be under any liability to You, Your employees, servants or agents in respect of any direct or indirect damage, loss to property, or personal injury arising out of or in any way connected with the Exhibition, save that, notwithstanding any other provision in this Agreement, this exclusion shall not apply to any claim against the Organisers for:

**11.1.1.** death or personal injury caused by their negligence, or the negligence of its employees, agents or subcontractors; or

**11.1.2.** fraud or fraudulent misrepresentation.

**11.2.** You are advised to insure Your exhibits against loss or damage, including as a result of fire or any Force Majeure event. This provision is specifically agreed by You to be fair and reasonable.

**11.2.1.** The Organisers shall under no circumstances whatever be liable to You, whether in contract, tort (including negligence), breach of statutory duty, or otherwise, for any loss of profit, or for any indirect or consequential loss arising under or in connection with this Application; and

**11.2.2.** The Organisers' total liability to You in respect of all other losses arising under or in connection with this Application, whether in contract, tort (including negligence), breach of statutory duty, or otherwise, shall in no circumstances exceed the total amount paid by You to the Organisers for space at the Exhibition.

**11.3.** The Organisers warrant that they shall carry out their obligations set out in this Application and organise the Exhibition using reasonable care and skill.

**11.4.** Except as set out in this Application, all other warranties and conditions implied by statute or common law are, to the fullest extent permitted by law, excluded from these terms and conditions.

**11.5.** This section 11 shall survive any termination of Your Application.

## 12. DILAPIDATIONS

**12.1.** You must leave Your Exhibition space in the condition in which You found it and You must satisfy the Organisers that You have done so. Dilapidations caused by Your installations will be assessed by the Organisers and the cost of reinstatement will be charged to You.

## 13. BANKRUPTCY

**13.1.** If You are for any reason, placed in the hands of a receiver, an administrator or liquidator Your Application, unless otherwise agreed in writing by the Organisers, will be treated as if You have withdrawn from the Exhibition effective as of the date when the Organisers learnt that a receiver, administrator or liquidator has been appointed.

## 14. FORCE MAJEURE

**14.1.** Neither party shall be in breach of its obligations nor liable for any failure or delay in performance of any of its obligations (including for provision of the Exhibition, which the parties acknowledge can only be provided on the pre-selected Exhibition dates) nor be liable for any losses incurred by the other party under this Application arising from or attributable to acts, events, omissions or accidents beyond its reasonable control ("Force Majeure Event"), including but not limited to any of the following:

**14.1.1.** Acts of God, flood, earthquake, windstorm or other natural disaster;

**14.1.2.** epidemic or pandemic;

**14.1.3.** war, threat of or preparation for war, armed conflict, imposition of sanctions, embargo, breaking off of diplomatic relations or similar actions;

**14.1.4.** terrorist attack, civil war, civil commotion or riots;

**14.1.5.** nuclear, chemical or biological contamination or sonic boom;

**14.1.6.** any law or government order, rule, regulation or direction, or any action or intervention taken by a government or public or regulatory authority, including but not limited to imposing an embargo, export or import restriction, quota or other restriction or prohibition, failing to grant a necessary licence or consent or revoking any previously granted licence or consent;

**14.1.7.** fire, explosion (other than in each case one caused by a breach of contract by the party seeking to rely on this clause) or accidental damage;

**14.1.8.** loss at sea;

**14.1.9.** extreme adverse weather conditions;

**14.1.10.** interruption or failure of utility service, including but not limited to electric power, gas or water;

**14.1.11.** any labour dispute, including but not limited to strikes, industrial action or lockouts;

**14.1.12.** non-performance by suppliers or subcontractors; and

**14.1.13.** collapse of building structures, failure of plant machinery, machinery, computers or vehicles.

**14.2.** The affected party shall as soon as reasonably practicable after the start of the Force Majeure Event notify the other party of the Force Majeure Event, the date on which it started and its potential duration.

## 15. TRADEMARKS

**15.1.** 'Farnborough' and 'Farnborough International Airshow' are registered trademarks. If You wish to use the Organisers' trademark You must obtain prior approval, in writing, from the Organisers.

## 16. THIRD PARTY RIGHTS

**16.1.** No term of this Application shall be enforceable under the Contracts (Rights of Third Parties) Act 1999 by a person who is not a party to this Application.

## 17. SUPERSESSION

**17.1.** In the event of a conflict or inconsistency between this Application and any other terms including the terms of the Regulations or the terms of any purchase order issued by the Contractor, the terms and conditions of this Application shall prevail.

## 18. ACCEPTANCE OF THESE TERMS

**18.1.** The Organisers have the right to change the terms and conditions of this Application and the Regulations at any time.

**18.2.** Failure to comply with any of the provisions of these Terms and Conditions, and the Regulations, may result in You being excluded from the Exhibition.

**18.3.** By signature of this Application Form, You accept and agree to be bound by the terms and conditions of this Application and the terms of the Regulations, and any variations introduced by the Organisers.

## 19. DISPUTES

**19.1.** The Organisers shall in their absolute discretion have the right to resolve any dispute in relation to the Exhibition arising from any cause.

## 20. LAW

**20.1.** This Application shall be governed by and construed in all respects in accordance with laws of England and the parties submit to the exclusive jurisdiction of the English courts.



Secure your space for the  
**NEW LOOK FIA 2018**

**16 - 22 July 2018**

01252 532800  
exhibit@farnborough.com  
www.farnborough.com