

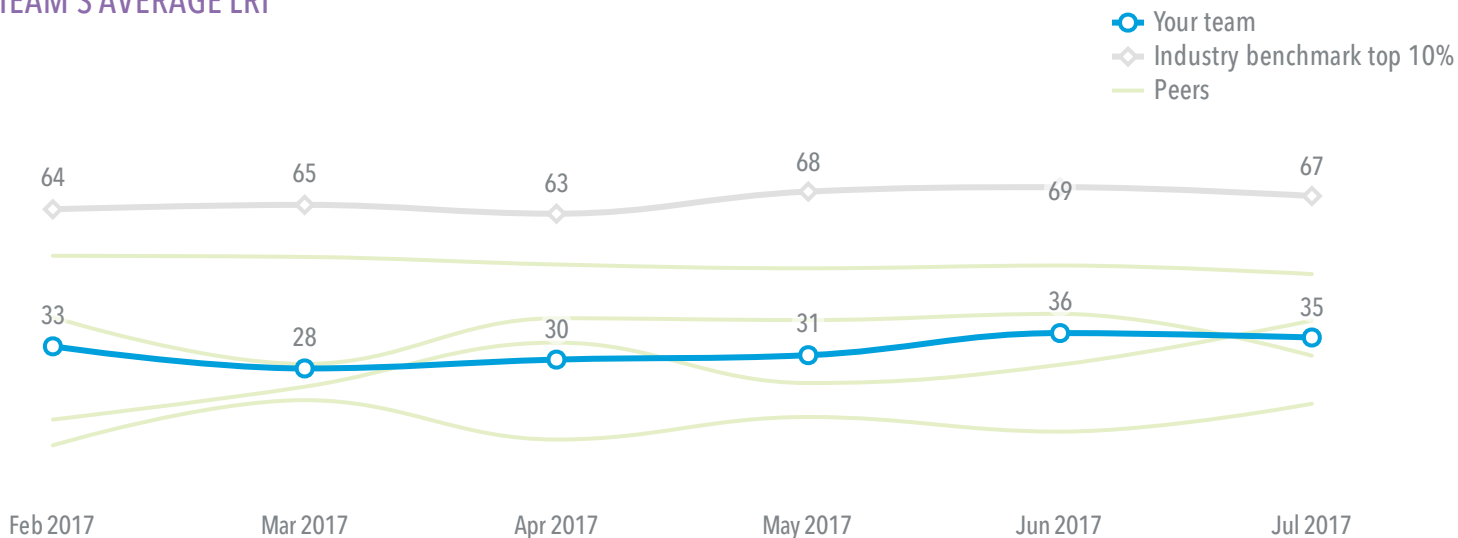
# LinkedIn Recruiter Index Overview



## Sunbelt Rentals, Inc.

Construction

### YOUR TEAM'S AVERAGE LRI



Peers: AccruePartners, Aggreko, H&E Equipment, United Rentals

### YOUR TEAM'S AVERAGE PERFORMANCE FOR THIS MONTH

<p><b>Build</b> professional brand</p> <p>97%</p> <p>9.7 out of 10</p> <p>Establish a professional presence on LinkedIn with a complete profile</p>	<p><b>Find</b> qualified candidates</p> <p>30%</p> <p>9.1 out of 30</p> <p>Efficiently identify qualified candidates using search and research tools</p>	<p><b>Engage</b> with candidates</p> <p>27%</p> <p>13.7 out of 50</p> <p>Start a personalized conversation with candidates</p>	<p><b>Manage</b> your talent pool</p> <p>25%</p> <p>2.5 out of 10</p> <p>Collaborate and organize your work to maximize team effectiveness</p>
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










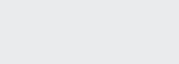
### LinkedIn Recruiter Index


















The LinkedIn Recruiter Index measures how effective your team is at building their professional brand, finding qualified candidates, engaging with candidates, and managing their talent pool.

This overview report provides a summary of this months results.

A good LinkedIn Recruiter Index is crucial to your social recruiting success - reach out to your Customer Success or Relationship Manager to request your latest report. For an explanation as to how the LRI is calculated please visit <http://lnkd.in/Iri-methodology>

INDIVIDUAL OVERVIEW FOR THIS MONTH (20 RECRUITERS)

	 Build	 Find	 Engage	 Manage	  Current LRI	 Historical
 Meghan Colby-Price, SSBBP	90%	70%	82%	40%	75	
 Lynn Ashworth	95%	73%	58%	60%	66	
 Christi Ketcham	100%	42%	48%	100%	57	
 Alexis Adamski Overby	95%	44%	58%	40%	56	
 Aldo Rodriguez	100%	24%	72%	20%	55	
 Timothy Koirtyohann,...	95%	53%	40%	80%	53	
 Alisha Miller	100%	37%	52%	40%	51	
 Doug Denison	95%	30%	52%	0%	45	
 Wendie Foster	95%	31%	29%	0%	33	
 Tommy Cornwell	100%	15%	30%	20%	32	
 Cindy Lazo	100%	35%	0%	40%	24	
 Tyler Propst, PHR	95%	23%	15%	0%	24	
 Ann Nguyen	100%	29%	3%	20%	22	
 Jessica Zacny	95%	27%	8%	0%	21	
 Kelye Gwaltney	100%	36%	0%	0%	21	
 Daniel Mazuc	100%	20%	0%	40%	20	
 Tara Rayford	95%	11%	0%	0%	13	

	 Build	 Find	 Engage	 Manage	  Current LRI	 Historical
 Torrence T. Pearson L.I.O.N	100% 	5% 	0%	0%	12	
 Alma Preciado	100% 	4% 	0%	0%	11	
 Paul Taylor	95% 	0%	0%	0%	10	