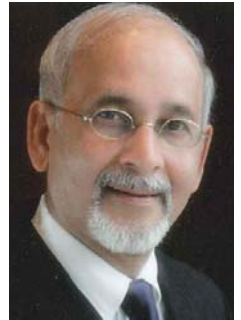


Dilip K. Mullick

Summary

President and co-founding owner of a successful group of companies for 30 years with revenues over \$300 Million with consistent success in starting, building, growing and improving profitability, performance and value of the companies. The companies deal with commodity management of industrial tools and coolants & lubricants with a marquee customer base including Ford, GM, Eaton and Cummins. Visionary, engaging and Innovative leader with broad based expertise in marketing & sales, operations and global business development. Proven ability to quickly analyze key business drivers and develop strategies for profitable growth. Areas of excellence include



- Strategy, vision and mission planning
- Leading and Developing teams
- Full P&L management
- Negotiating & closing deals
- Growing revenue and profits
- Entrepreneurial Leadership
- Developing new business
- Forming strategic alliances
- Change management

Professional Experience

EWIE Co., Inc,

Ann Arbor, MI

1981 - Present

President of 100% minority owned company serving automotive & non-automotive industries

- Successful at building high-performance executive teams and leading sophisticated manufacturing distribution organizations
- Achieved profitable growth year after year and developed US and international customer base from zero to 200
- Developed strong collaborative engineering excellence culture that has resulted in over \$85 million in documented customer cost savings
- Developed a strategic relationship with BP/Castrol during 2008 economic downturn to launch a brand new chemical management business as part of a diversification strategy
- Maintain strict attention to detail, providing outstanding service resulting in exceeding client expectations
- Developed strong corporate accountability culture that enables multi-tier value chains to function flawlessly in a highly complex just in time inventory environment
- Envisioned and implemented strong quality management practices with ISO-9000 and coveted Ford Q1 certification
- Strategic vision to harness and seamlessly integrate emerging technology trends to serve customers in the most cost effective manner

PSMI., Corp.

Saline, MI

2005 – Present

Certified MBE

CEO of this plant services Management Company, providing industrial tools, gage management and other plant services. Customers include General Motors, Eaton, John Deere, Magna and other automotive and non-automotive companies.

- Provide strategic vision with a clear sense of purpose and urgency when faced with diverse situational challenges during cycles of both economic contractions and expansions.
- Increased global sales and profitability every single year amid a big economic downturn in manufacturing sector.
- Set and executed on a vision to launch tooling management programs
- Provide day to day guidance to COO and executives including negotiation of all major contracts

EWIE Canada Co.,

Windsor, Ontario

2000 - Present

President and CEO of this industrial tools, coolants & lubricants commodity management company serving Ford Canada Plants, General Electric (GE), and other automotive & non-automotive customers.

- Grew sales by successfully negotiated commodity management contracts with Ford Windsor Engine Plant, Essex Engine plant and GE
- Provide day to day guidance to Director of Operations of this company in understanding and implementing customer requirements

EWIE Europe Ltd.

Bridgend, UK

2009 - Present

Managing Director serving major automotive customer across many European countries

- Grew annual sales every year and expanded the operations to UK, Australia, Germany and Romania
- Set the vision for a global single Oracle based ERP system to support future growth

**SourcePro Inc.,
Certified MBE**

Ann Arbor, MI

2005 –Present

President of this one of a kind Supply Chain Management Company with tool crib, drawing and automated inventory management expertise serving North American Plants for Ford Motor Co., Mercedes, Arvin Meritor and other automotive & non-automotive customers

Lead the strategic planning process, formulate the corporate vision and strategic direction, initiate growth strategies, approve major financial management and provide strategic guidance on operations.

Achievement & Activities

- Advisor, WCC Business School
- Member of the Rotary club
- Board of Director in Michigan Minority Supplier Development Council (MMSDC)
- Named Entrepreneur of the Year by Ford Motor Co. in 2006
- TiE Detroit Charter member