



Eddy Jugara Winata

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Education

BACHELOR OF SCIENCE | 2005 | SEATTLE UNIVERSITY, SEATTLE, WASHINGTON, USA

Major: Computer Science

ASSOCIATE DEGREE IN ART AND SCIENCE | 2001 | BELLEVUE COLLEGE, BELLEVUE, WASHINGTON, USA

Major: Business

Experience

PT PAMINDO TIGA T | FEBRUARY 2007 – 2017

Family owned manufacturer of automotive components in Indonesia, which has been in the industry in Indonesia for forty year. Company information at www.pamindo.co.id

The Family entered into share transfer and acquisition agreement with their former Japanese partner to buy out their share in the company. The family partnered with a private equity that interested in investing in the company for 42% of ownership with specific target valuation and exit schedule. The following summarises my responsibilities:

Finance Division

- Create Financial Projection for company for five to ten year
- Manage expectation as well as performance from our shareholder. Private Equity partner expects valuation to double in five years from \$10 million to \$20 million
- Develop a feasibility study for future investments to follow customers demand. Revenue due to increase of demand triple in 10 years from \$20 million to \$70 million
- Raise new capital by way of adding new capital for capacity expansion to manage increase demand.

Manufacturing

- Manage corporation to obtain certification from International Standard Organisation for Technical Specification (TS) 16949 which is focusing on automotive component manufacturing process
- Manage corporation to obtain certification for ISO 14001 which is focusing on Environmental and Safety Hazard in manufacturing as expected by our customers to maintain quality and minimise litigation
- Manage internal audit as well as external audit for maintaining those already obtained certification of International Standard Organisation (ISO) for ISO 9001, TS 16949, and ISO 14001
- Developed a project to optimize workflow to increase productivity and efficiency while maintaining ISO standards by building a Warehouse for buffer inventory to ensure efficient workflow and increase annual performance

Information Technology

- Company Profile maintenance
- Managing Server
- Managing Website
- Building of an intranet system for production necessities on factory floor as part of company development project to increase productivity and efficiency. Includes relational database design, and user interface and implementation on field

Human Resource Department

- Building an Employee Rating system in cooperation with existing Labour Union to create a system in which performance of each employee is monitored by management for production quality improvement, as well as grading, positioning, and remuneration
- Develop an IT system for this specific task with IT team



PT. PAMINDO TIGA T

Engineering and Manufacturing



COMPANY *P* PROFILE



Company in Brief

1. Establishment of Company : 1975
2. Capital : US\$ 3,865,000
3. Share Holder :

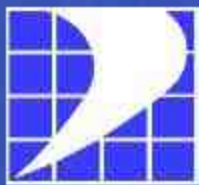
H. E. Kowara Family	41.5%
Sunstar Investment PTE. LTD.	36.1%
PT. Teknik Umum	6.4%
Hillcrest Company Limited	6.3%
Maruka Group	9.7%



Mechanical Press Seyi

800-600-600-600 Ton





Mechanical Press Jier

600-400-400-400Ton





Middle Press and Portable Press = 10 Unit
(200 Tons x 4; 150 Tons x 2; 110 Tons x 4)





Portable Spot Welding = 20 Unit



Stationary Spot Welding = 15 Unit





Range of Products

❖ Automotive Component:

- Muffler
- Fuel Tank
- Engine Parts
- Chassis Parts
- Cabin Parts
- Etc.

❖ Motorcycle Component:

- Main Frame
- Fuel Tank
- Sub Frame
- Pivot
- Link Engine Hanger
- Etc.

❖ Diesel Engine Component:

- Fuel Tank
- Muffler
- Machine Parts

❖ Machinery and Engineering:

- Various Vehicles Press Dies
- Jigs and Fixtures
- Machine Parts
- Engineering and Industrial Maintenance
- Etc.





Customer List

- **PT. Astra Honda Motor**
- **PT. Kawasaki Motor Indonesia**

- **PT. Honda Prospect Motor**
- **PT. Mitsubishi Kramayudha Motor**
- **PT. Astra Daihatsu Motor**
- **PT. Nusa Toyotetsu Corp.**
- **PT. Hino Motor Indonesia**
- **PT. Suzuki Indomobil Motor**
- **PT. Isuzu Astra Motor Indonesia**
- **PT. Denso Indonesia**

- **PT. Kubota Indonesia**
- **PT. Yanmar Diesel Indonesia**

- **PT. Tiffico**
- **PT. KAO Indonesia**
- *And many more...*





Press Die Manufacturing

DRAW

TR/PC & CAM PC

**TR/PC CAM-
TR/CAM PC**

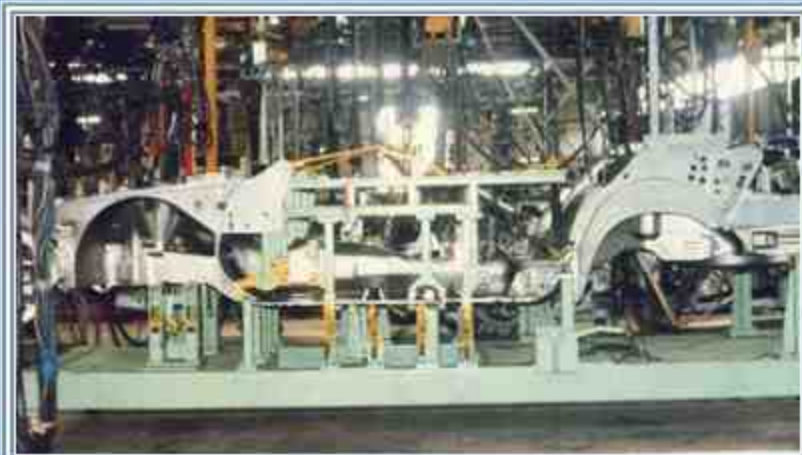
BEND





Fig Manufacturing

Honda Accord





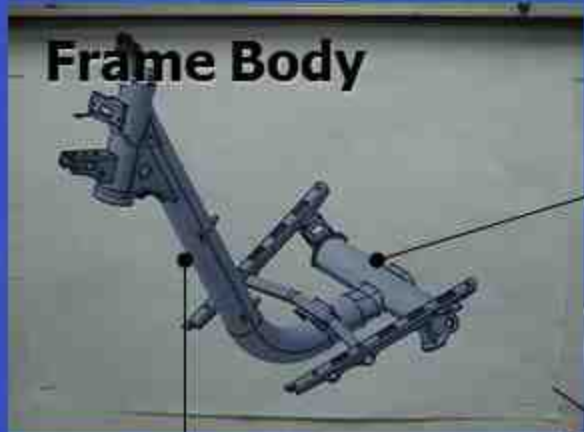
Press Process for Motorcycles



**Press Part Capacity :
233.000 Units / Month**



Press Parts Product For Motorcycle



Product Part Motor Cycle :

- Main Frame
- Sub Frame
- Pipe Lower Cross
- Link Eng. Hanger
- Pivot
- Fuel Tank





Press Process for Automobiles



Shearing



Press



Welding



Delivery



Warehouse



Inspection



Painting



Photos: Pulogadung Factory

Press Part Production

For Automobile



For Automobile



For Motorcycle



For Diesel Engine



Capacity :

Supply Item : 600 Items

Product Qt'y : 1,000,000 pcs/M

Press Capacity : 772,000 st/M